

销售确认书SALES CONFIRMATION PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/30/2021_2022__E9_94_80_E5_94_AE_E7_A1_AE_E8_c27_30522.htm 销售确认书SALES

CONFIRMATION 编号：NO：日期：DATE：签约地点

：SIGNED AT：卖方：SELLERS：买方（BUYERS）：传真（FAX）：地址（ADDRESS）：兹经买卖双方同意按下列条款成交：

THE UNDERSIGNED SELLERS AND BUYERS HAVE AGREED TO CLOSE THE FOLLOWING

TRANSACTIONS ACCORDING TO THE TERMS AND

CONDITIONS STIPULATED BELOW：货号ART.NO.品名及规格DESCRIPTION数量QUANTITY单价UNIT PRICE金额

AMOUNT总值TOTAL VALUE 1. 数量及总值均有 %的增减,由卖方决定。 WITH % MORE OR LESS BOTH IN AMOUNT

AND QUANTITY ALLOWED AT THE SELLERS OPTION。 2.

包装（PACKING）： 3. 装运唛头（SHIPPING MARK）： 4.

装运期（TIME OF SHIPMENT）： 5. 装运口岸和目的地

（LOADING & DESTINATION）： 6. 保险由卖方按发票全额110%投保至**为止的**险。 INSURANCE： TO BE

EFFECTED BY BUYERS FOR 110% OF FULL INVOICE VALUE COVERING ** UP TO ** ONLY. 7. 付款条件（PAYMENT）：

买方须于**年**月**日将保兑的，不可撤销的，可转让可分割的即期信用证开到卖方。 信用证议付有效期延至上列装运期后15天在中国到期，该信用证中必须注明允许分运及转运。

BY COFIRMED， IRREVOCABLE, TRANSFERABLE AND

DIVISIBLE L/C TO BE AVAILABLE BY SIGHT DRAFT TO

REACH THE SELLERS BEFORE ** AND TO REMAIN VALID FOR NEGOTIATION IN CHINA UNTIL 15 DAYS AFTER THE AFORESAID TIME OF SHIPMENT. THE L/C MUST SPECIFY THAT TRANSPIPMENT AND PARTIAL SHIPMENTS ARE ALLOWED. 8. 仲裁条款 (ARBITRATE CLAUSES) : 凡因本合同引起的或与本合同有关的争议 , 均应提交中国国际经济贸易委员会 , 按照申请仲裁时该会现行有效的仲裁规则进行仲裁 , 仲裁地点在_____ , 仲裁裁决是终局 , 对双方均有约束力。 ANY DISPUTE ARISING OUT OF IN CONNECTION WITH THIS CONTRACT SHALL BE REFERRED TO CHINA INTERNATIONAL ECONOMIC AND TRADE ARBITRATION COMMISSION FOR ARBITRATION IN ACCORDANCE WITH ITS EXISTING RULES OF ARBITRATION. THE PLACE OF ARBITRATION SHALL BE _____. THE ARBITRAL AWARD IS FINAL AND BINDING UPON THE TWO PARTIES. 备注 (REMARK) : 卖方 (SELLERS) : 买方 (THE BUYERS) : 100Test 下载频道开通 , 各类考试题目直接下载。 详细请访问 www.100test.com