

外贸外销员英语试题(2)(2) PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/33/2021_2022__E5_A4_96_E8_B4_B8_E5_A4_96_E9_c28_33047.htm . Choose the best

answer: (15%) 1.D. 2.A. 3.B. 4.B. 5.A. 6.B. 7.A. 8.A. 9.A. 10.A. 11.A. 12.C. 13.C. 14.C. 15.C. . Draft a cable according to the following

message: (Limit: 10 Telegraphic words) 5% YC 10 FOREVER

BICYCLES PRICEHIGH UNLESS REDUCE 5 PCT BUSINESS

IMPOSSIBLE CABLEREPLY . Translate the following telexes into

Chinese (10%) 1. 有兴趣地注意到你298号电。在与客户联系后，将电告，欢迎进一步的详细情况。 2. 我们342号电，未收到你方答复，不能等待太久，请告你方意见，谢谢。 .

Translate the following letter into English. (15%) Dear Sirs: Thank you for your quotation for Men ' s Shirts and the samples sent us on May 6. We have approached a number of our customers in this area and many of them take an interest in "Swan" brand shirts. We, therefore, ask you to make us your best offer on C&F Rangoon basis for 5,000 Men ' s Shirts (No. G-3). We believe we may secure some orders for you. We, however, would like to point out that unless your quotation is attractive to the buyers, it would be difficult to push the sale of your shirts successfully. We shall appreciate your offer in the form of a proforma invoice. Yours faithfully 100Test

下载频道开通，各类考试题目直接下载。详细请访问

www.100test.com