

外销员英语模拟试题(1)(2) PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/33/2021_2022__E5_A4_96_E9_94_80_E5_91_98_E8_c28_33053.htm

11. We are making you our quotation for shoes _____. A. as follows B. as following C. as follow D. following

12. We believe such an agreement will prove _____. A. satisfied B. satisfy C. satisfactory D. satisfaction

13. We thank you for your letter of May 5th, _____ your purchase from us of 5000 tons Green Beans. A. confirm B. to confirm C. confirming D. confirmed

14. This offer is _____ your reply reaching us before May 5th. A. subject B. subjected C. subject to D. subjected to

15. If we had been informed in time, we _____ them for you. A. reserve B. will reserve C. would have reserved D. will have reserved

Draft a cable according to the following message. (Limit: 10 Telegraphic words) (5%) 你10日电，永久牌自行车 (Forever Brand Bicycle) 价过高，必须减5%，否则成交无望，请电复。

Draft telexes according to the following messages: (10%) 1. 你10月5日电传悉，同意11月份装运，以20日前收到信用证为准。（电传缩写字不少于5个）

2. 关于信用证1178号的修改书，我已与此间银行联系，据告仍未收到，请向你银行查询，并速电复。（电传缩写字不少于8个）

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