

《外贸英语》试题及参考答案 PDF转换可能丢失图片或格式
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https://www.100test.com/kao_ti2020/33/2021_2022__E3_80_8A_E5_A4_96_E8_B4_B8_E8_c28_33059.htm 1 . TRANSLATE THE FOLLOWING TERMS:(10%) 1.FROM ENGLISH INTO CHINESE:(5%) 1.PNTR 永久性正常贸易关系 2.IRREVOCABLE LETTER OF CREDIT 不可撤销信用证 3.BLANK ENDORSEMENT 空白背书 4.GENERAL AVERAGE 共同海损 5.FAQ 良好平均品质/大路货 6.DES 目的地船上交货 7.FRANCHISE 免赔额/特许经营权 8.FPA 平安险 9.BILL OF EXCHANGE 汇票 10.AUTION 拍卖 2.FORM CHINESE INTO ENGLISH:(5%) 1.世界银行 WORLD BANK 2.电子商务 E-EOMMERCE/E-BUSINESS 3.托运人 SHIPPER/CONSIGNOR 4.进口许可证 IMPORT LICENSE 5.国际商会 INTERNATIONAL CHAMBER OF COMMERCE(ICC) 2.CHOOSE THE BEST ANSWER FOR EACH OF THE FOLLOWING QUESTIONS:(25%) 1.CONTRACTS MUST RENEWED ONE WEEK ___D___ THEIR EXPIRATION. A.ON B.AGAINST C.THE MONMENT OF D.BEFORE 2.THE COMMODITIES YOU OFFERED ARE ___B___ LINE WITH THE BUSINESS SCOPE OF OUR CLIENTS.A.OUTSIDE B.OUT OF C.OUT D.WITHOUT 3.WE ARE ARRANGING FOR AN INSPECTION TOUR OF ___C___ THE MATERIAL WAS PROCESSED.A.PLACE B.THE PLACE C.WHERE D.THERE 4.WE ARE RECONSIDERING THOSE TRADE

TERMS_B____MIGHT BE ADVERSE TO THE INTEREST OF
OUR PRINCIPALS.A.WHAT B.THAT C.WHEN
D.WHERE5.INFORMATION INDICATES THAT SOME
SIMILAR GOODS OF INDIAN ORIGIN HAVE BEEN SOLD
HERE__B__ABOUT 30% LOWER THAN YOURS.A.WITH A
LEVEL B.AT SOMETHING C.AT QUOTATION D.WITH A
FIGURE6.AS WE ARE__B____OF THERE GOODS,PLEASE
EXPEDITE SHIPMENT AFTER RECEIVING OUR L/C. 100Test
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