

外贸英语步入商界17-产品与价格比较(文档2) PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/33/2021\\_2022\\_\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E8\\_8B\\_B1\\_E8\\_c28\\_33440.htm](https://www.100test.com/kao_ti2020/33/2021_2022__E5_A4_96_E8_B4_B8_E8_8B_B1_E8_c28_33440.htm) DANNY MCNEIL: I don't know what's happened to your boss. 丹尼·麦克内尔：不知道

你老板有什么事。 DANNY MCNEIL: I don't know what's

happened to your boss. 丹尼·麦克内尔：不知道你老板有什么事。 He knows I never start my meetings late. 他知道我从不晚开会的。

He knows I never start my meetings late. 他知道我从不晚开会的。 Do you want to wait here for Don or would you rather look around? 你要在这儿等堂还是四处走走？

Do you want to wait here for Don or would you rather look around? 你要在这儿等堂还是四处走走？ EDWARD GREEN: If it's alright with you, I'd like to look around. 爱德华·格林：如果你没什么问题，我想四处走走。

EDWARD GREEN: If it's alright with you, I'd like to look around. 爱德华·格林：如果你没什么问题，我想四处走走。

DANNY MCNEIL: Good choice. 丹尼·麦克内尔：选得不错。 DANNY MCNEIL: Good choice. 丹尼·麦克内尔：选得不错。

DANNY McNEIL: Of course, I have two or three meetings a day with sales people like you. 丹尼·麦克内尔：当然，我每天和跟你一样的销售人员开2、3次会。

DANNY McNEIL: Of course, I have two or three meetings a day with sales people like you. 丹尼·麦克内尔：当然，我每天和跟你一样的销售人员开2、3次会。

EDWARD GREEN It's very good of you to see me. 爱德华·格林：你能来看我真是太好了。

EDWARD GREEN It's very good of you to see me. 爱德华·格林

: 你能来看我真是太好了。 DANNY MCNEIL: I always talk to my suppliers myself--it's the best way of working. 丹尼·麦克内尔: 我一直跟我的供应商讲--这是最佳的工作方式。 DANNY MCNEIL: I always talk to my suppliers myself--it's the best way of working. 丹尼·麦克内尔: 我一直跟我的供应商讲--这是最佳的工作方式。 And I always prefer to bring them down here--they get a better idea of our operation. 并且我总是把他们带到这里--他们会有更好的运营想法。 And I always prefer to bring them down here--they get a better idea of our operation. 并且我总是把他们带到这里--他们会有更好的运营想法。 They must understand how we work. 他们必须明白我们是怎样工作的。 They must understand how we work. 他们必须明白我们是怎样工作的。 Our success is based upon a certain formula. 我们的成功是有一定的规则的。 Our success is based upon a certain formula. 我们的成功是有一定的规则的。 Whereas most supermarkets target individual territories, our products are pan-European. 尽管大多数超市把目标市场定在单个的区域, 我们的产品是面向全欧洲的。 Whereas most supermarkets target individual territories, our products are pan-European. 尽管大多数超市把目标市场定在单个的区域, 我们的产品是面向全欧洲的。 We always buy in the products with the best sales performance--products with a proven track record. 我们总是购买销售最佳的产品--那些被证明有记录的产品。 100Test 下载频道开通, 各类考试题目直接下载。 详细请访问 [www.100test.com](http://www.100test.com)