

外贸英语：关于发货日期和运输 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/33/2021_2022__E5_A4_96_E8_B4_B8_E8_8B_B1_E8_c28_33633.htm we can live with the other terms, but the delivery date is too soon. 我们可以同意其它条件，但发货日期还是太紧了。 couldn't you make it eight weeks instead of ten? that would give us enough time to assemble the machine and meet the deadline set by our customer. 不能将十周改为八周吗？这样我们才有足够时间组装机器从而满足顾客要求的期限。 i don't think we can meet the delivery date you suggest. 我想我们无法满足贵方提出的交货日期。 couldn't you extend the delivery period by two weeks or so? that would make things much easier for us. 贵方不能将交货期再延长两个星期吗？那会让我们好过得多。 yes, i think we could bring the date forward by a week or so. but i'd have to check with headquarters before i can give you a firm promise. 是的。我想我们可以将日期推迟两个星期左右。但我要向总部请示后才能给你一个正式答复。 now, as far as delivery dates are concerned, there shouldn't be any problems. 现在，就有关的发货日期而言应该再没有什么问题了吧！ you mustn't let us down on delivery dates. 贵方不能在发货日期上对我方失约。 we can let you have the first batch in six weeks and the balance in about three months, from today, that is. 从今天开始计算，你们能在六个星期后收到第一批货，其余的货物大约三个月内送到。就这样。 o.k., that's agreed then. 20pcs in six weeks and the rest in early july. 好吧。就这样定下来。六个星期内收到20件。然后7月初收到其余的货物。

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