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https://www.100test.com/kao\_ti2020/33/2021\_2022\_\_E8\_B4\_B8\_E 6\_98\_93\_E7\_9B\_B8\_E5\_c28\_33776.htm 1 . Trade-related Terms 贸易相关术语 A . 贸易 Foreign Trade 对外贸易 Entrepot Trade F。)转口贸易 Home (Domestic) Trade 内贸 Coastal Trade 沿海贸易 Cross-border Trade 边境贸易 Barter Trade 易货贸易 Compensation Trade 补偿(互补)贸易 Bilateral trade (between China and the US) (中美)双边贸易 Multilateral Trade (Multilaterism)多边贸易 Trading

House/Corporation/Firm/Company 贸易公司 Liner Trade 集装箱 班轮运输 B. 合同 Contract 合同 Active service contracts on file 在备有效服务合同 Sales Contract 销售合同 Sales Confirmation 销售确认书 Agreement 协议 Vessel sharing Agreement 共用舱位协议 Slot-sharing Agreement 共用箱位协议 Slot Exchange Agreement 箱位互换协议 Amendment 修正合同 Appendix 附录 Quota 配额 C.服务合同 Service Contract as provided in the Shipping Act of 1984, a contract between a shipper (or a shippers association) and an ocean carrier (or conference) in which the shipper makes a commitment to provide a certain minimum quantity of cargo or freight revenue over a fixed time period, and the ocean common carrier or conference commits to a certain rate or rate schedules as well as a defined service level (such as assured space, transit time, port rotation or similar service features)

。The contract may also specify provisions in the event of non-performance on the part of either party 服务合同 A service

contract is a confidential contract between a VOCC and 1 or more shippers in which the shipper(s) make a cargo commitment, and the carrier makes a rate and service commitment. 服务合同是一家有 船承运人与一个和多个托运人签订的保密合同,在合同中托 运人对货量作出承诺,承运人对运价和服务作出承诺。 Only a VOCC (or agreement of VOCCs) may enter into a service contract as carrier. 只有有船承运人(有船承运人协议)可以作 为承运人签订服务合同。 NVOCCs may enter into service contracts as shippers, but not as carrier. 无船承运人可以作为托运 人来签订服务合同,但不可以作为承运人签订服务合同。 Allows a carrier to lawfully charge a negotiated, non-tariff rate. 允许 承运人合法地收取已达成协议的,非运价本运价。 Allows parties to keep the negotiated rate confidential. 允许签约方对已达 成协议的运价保密。 Today, the vast majority of liner cargo in the U.S. trade moves under confidential service contracts. 目前,绝大 多数美国航线的班轮货物通过保密的服务合同运输。 Must be with qualified shipper(s). 必须与合格的托运人签订服务合同。 Must include shipper cargo commitment and carrier rate and service commitments. 必须包括托运人货量承诺, 承运人运价和服务 Must include shipper certification. 必须有托运人的身份 Must be signed by the carrier and the shipper. 必须由承运 人和托运人签署。 Must be filed with the FMC. 必须向FMC登记 Electronic filing is permitted. 100Test 下载频道开通,各类考试题 目直接下载。详细请访问 www.100test.com