

一段亲身经历外贸实战,为您解读信用证拒付 PDF转换可能丢失图片或格式,建议阅读原文

[https://www.100test.com/kao\\_ti2020/33/2021\\_2022\\_\\_E4\\_B8\\_80\\_E6\\_AE\\_B5\\_E4\\_BA\\_B2\\_E8\\_c28\\_33894.htm](https://www.100test.com/kao_ti2020/33/2021_2022__E4_B8_80_E6_AE_B5_E4_BA_B2_E8_c28_33894.htm) 下文来自一位外贸人的亲身经历,好好瞧瞧,说不定对您有所启发!今天我给大家讲一个我亲身经历的案例,希望大家积极讨论,并从中得到一些东西。(1) 我公司今年4月决定对外进口1040MT ABS-750化工原料,价格USD1458600.00.因为4月份国际石油行情上涨,化工原料也比较俏.和卖方联系过程中,对方要求我方立即开证.因我们是国内非常大的一国企,在支付款项上没有任何问题,对方提出不用签合同,只要我们开出L/C即可.当时我还是坚持要一个合同,对方就FAX 过来一个他们已签字盖章的合同,合同非常简单,主要条款如下: 1:GOODSamp.TOTAL QUANTITY:1020MT( /-5%) 2:UNIT PRICE:USD1430/MT CIF SHANGHAI.CHINA TOTAL AMOUNT:USD1,458,600.00( /-5%) 3:PACKING: MAKER ' S STANDARD PARKING STUFFED IN 20 ' /40 ' CONTAINERS 4:ORIGIN:IRAN 5:PAYMENT:BY AN IRREVOCABLE L/C 90DAYS FROM B/L DATE IN FAVOR OF SELLER Buyer shall open the L/C on or before Apr 07,2005 The contract shall be effective just in case that be returned to the seller by fax with Buyer ' s Counter sign until ARP 07,2005 6:INSURANCE:to be covered by seller 7:SHIPMENT:510MT within APR.2005 510MT within MAY.2005 8:shipping marks:maker ' s standard marking 9:port of loading:any iran port 10:port of discharge: shanghaichina 11:term of shipment:date of bill of lading shall be accepted as a conclusive date of shipment,partial shipment

allowed.transshipment allowed. ....其它就是不可抗力,仲裁地(在中国)等等,因为和后来的分析联系不大,我就不一一列出了.拿到对方传来的合同后,我立即安排了开证.因为感觉对方对合同不在意,只要L/C即可.当我们在合同上签字盖章后,我没有回传给对方,对方也没有提出异议. L/C 的主要条款如下: currency code and amount: 32b:USD 1,458,600,00 percentage credit amount tolerance: 39a:5/5 available with ..by..: 41d: any bank by negotiation partial shipment:allow transshipment:allow latest date ofshipment:2005.05.15 description of good:ABS-750.... document required: invoice... packing list B/L certificate of quality Beneficiary 's certified copy of fax dispatched to the applicant within 1 working day after shipment advising name of vessel,B/L NO.... C/O Additional Condition:The first shipment of 510mt should be effected within APR,30,2005 THE second shipment of 510mt should be effected within May,15,2005 ..... 100Test 下载频道开通, 各类考试题目直接下载。 详细请访问 [www.100test.com](http://www.100test.com)