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https://www.100test.com/kao_ti2020/33/2021_2022__E5_B9_BF_E 4_BA_A4_E4_BC_9A_E4_c28_33985.htm What about the price? 对价格有何看法? What do you think of the payment terms? 对支 付条件有何看法? How do you feel like the quality of our products? 你觉得我们产品的质量怎么样? What about having a look at sample first? 先看一看产品吧? What about placing a trial order? 何不先试订货? The quality of ours is as good as that of many other suppliers, while our prices are not high as theirs. By the way, which items are you interested in? 我们的产品质量与其他生 产商一样的好,而我们的价格却不象他们的那样高。哎,你 对哪个产品感兴趣? You can rest assured. 你可以放心。 We are always improving our design and patterns to confirm to the world market. 我们一直在提高我们产品的设计水平,以满足世界市 场的要求。 This new product is to the taste of European market. 这 种新产品欧洲很受欢迎。 I think it will also find a good market in your market.我认为它会在你国市场上畅销。 Fine quality as well as low price will help push the sales of your products. 优良的质量和 较低的价格有助于推产品。 While we appreciate your cooperation, we regret to say that we can 't reduce our price any further. 虽然我们感谢贵方的合作,但是很抱慊,我们不能再 减价了。 Reliability is our strong point. 可靠性正是我们产品的 优点。 100Test 下载频道开通, 各类考试题目直接下载。详细 请访问 www.100test.com