外贸英语步入商界17-产品与价格比较(文档1) PDF转换可能丢失图片或格式,建议阅读原文

https://www.100test.com/kao\_ti2020/34/2021\_2022\_\_E5\_A4\_96\_E 8\_B4\_B8\_E8\_8B\_B1\_E8\_c28\_34052.htm KATE MCKENNA: The Boss isn t doing as well as we had hoped. 凯特. 麦凯纳: "大老 板"销售没有我们预计的好。 KATE MCKENNA: The Boss isn t doing as well as we had hoped. 凯特.麦凯纳:"大老板"销售 没有我们预计的好。 We didn t launch at the right time. 我们推 出产品的时间不太合适。 We didn t launch at the right time. 我 们推出产品的时间不太合适。 I myself don t think the market was ready for us. 我本人认为市场还不成熟。 I myself don t think the market was ready for us. 我本人认为市场还不成熟。 Dealer Dan came later and cheaper... Maybe we should move downmarket in a couple of key territories. "商人丹"推出的时间迟,价格又 便宜……或许我们该在几个主要地区把市场放在低收入消费 者身上。 Dealer Dan came later and cheaper...Maybe we should move downmarket in a couple of key territories. " 商人丹"推出 的时间迟,价格又便宜.....或许我们该在几个主要地区把市 场放在低收入消费者身上。 EDWARD GREEN: Excuse me, can I interrupt? 爱德华.格林:打扰一下,我能插一句吗? EDWARD GREEN: Excuse me, can I interrupt? 爱德华.格林: 打扰一下,我能插一句吗? DON BRADLEY: Sure. 堂.布拉德 利:当然。 DON BRADLEY: Sure. 堂. 布拉德利: 当然。 EDWARD GREEN: I ve just had a call from Danny Mcneil at Eromart. 爱德华. 格林:我刚刚接到丹尼. 麦克内尔的电话 EDWARD GREEN: I ve just had a call from Danny Mcneil at

Eromart. 爱德华.格林:我刚刚接到丹尼.麦克内尔的电话。 KATE MCKENNA: Oh really? 凯特.麦凯纳:哦,真的吗? KATE MCKENNA: Oh really? 凯特.麦凯纳:哦,真的吗? EDWARD GREEN: He wants a meeting to discuss discounts. 爱德华.格林:他想开个会讨论一下优惠的问题。 EDWARD GREEN: He wants a meeting to discuss discounts. 爱德华.格林:他想开个会讨论一下优惠的问题。 Although he s talking about a substantial order, he wants better terms than I can authorise. 尽管他说的订货数量很大,但他要的条件已经超出了给我的授权。100Test 下载频道开通,各类考试题目直接下载。详细请访问www.100test.com