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So let's make a start. 那我们就开始了。 So let's make a start. 那我们就开始了。 Mr. Jones,

would you like to outline your position on the first item on the agenda: technological specifications? 琼斯先生，请你大体描述一下对议程第一条：技术规范的看法，好吗？

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DEREK JONES: Thank you. 德里克·琼斯：谢谢。 DEREK JONES: Thank you. 德里克·琼斯：谢谢。

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You can sign the contract when we deliver the machine. 你们可以在我们送传真机时再签合同。 You can sign the contract when we deliver the machine. 你们可以在我们送传真机时再签合同。

JENNY ROSS: How soon can we expect delivery? 詹妮·罗斯：要等多久能送到？ JENNY ROSS: How soon can we expect delivery? 詹妮·罗斯：要等多久能送到？

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