

外贸英语：付款PaymentTerms-4- PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/34/2021_2022__E5_A4_96_E8_B4_B8_E8_8B_B1_E8_c28_34132.htm we regret we can ' t accept payment "cash against document". 很抱歉，我们不能接受凭单付款办法。 we ' ll agree to change the terms of payment from l/c at sight to d/p at sight. 我们同意将即期信用证付款方式改为即期付款交单。 we accept d/p payment for future dealings. 以后的交易我们以付款交单方式支付。 we can do the business on 60 days d/p basis. 我们可以按60天付款交单的方式进行交易。 we agree to draw at 30 days d/p. 我们同意开立30天期的付款交单汇票。 we ' ll draw d/p against your purchase. 我们按付款交单方式收你方这批货款。 as a special sign of encouragement, we ' ll consider accepting payment by d/p at this sales-purchasing stage. 在此推销阶段，我们将考虑接受付款交单方式以资鼓励。 we regret we can ' t accept "cash against documents" on arrival of goods at destination. 很抱歉，我们不能同意“货抵目的地付款交单”方式付款。 the buyer suggested d/a as the terms of payment, but the seller was unwilling to make any exception. 买方建议用承兑交单作为付款方式，但卖方不愿例外。 we can ' t agree to draw at 30 days d/a. 我们不同意开具30天期的承兑交单汇票。 so it ' s better for us to adopt d/p or d/a. 因此，最好是采用付款交单方式或承兑交单方式。 i suppose d/p or d/a should be adopted as the mode of payment this time. 我建议这次用付款交单或承兑交单方式来付款。 it would help me greatly if you would accept d/a or d/p. 如果您能接受d/p或d/a付款，那可帮了我们大忙。

could you make an exception and accept d/a or d/p? 您能否来个例外，接受d/a或d/p付款方式？ words and phrases documents against payment (d/p) 付款交单 documents against payment at sight (d/p sight) 即期付款交单 documents against payment after sight (d/p sight) 远期付款交单 documents against acceptance (d/a) 承兑交单 dealing 交易，生意 sales-purchasing 促销，推销 stage 阶段，过程 destination 目的地 to make exception 例外 cash against payment 凭单付款 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com