

报盘和还盘 Offer and Acceptance. F London, at your earliest convenience? 您能尽快报一个伦敦港成本加运费价格吗? I'd like to have your lowest quotations, C.I.F. Vancouver. 请报温哥华到岸价的最低价格。 Please make us a cable offer for 5 metric tons of walnut. 请电报5吨核桃仁的价格。 Our offer is RMB300 per set of tape-recorder, F.O.B. Tianjin. 我们的报价是每台收录机300元人民币, 天津离岸价。 We quote this article at \$250 per M/T C&F. 我们报成本加运费价每吨250美圆。

Words and Phrases

offer 报盘, 报价 to offer for 对... 报价 to make an offer for 对... 报盘 (报价) firm offer 实盘 non-firm offer 虚盘 to forward an offer (or to send an offer) 寄送报盘 to get an offer (or to obtain an offer) 获得... 报盘 to cable an offer (or to telegraph an offer) 电报 (进行) 报价 offer and acceptance by post 通过邮政报价及接受 to accept an offer 接受报盘 to entertain an offer 考虑报盘 to give an offer 给... 报盘 to submit an offer 提交报盘 official offer 正式报价 (报盘)

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