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[https://www.100test.com/kao\\_ti2020/34/2021\\_2022\\_\\_E5\\_A4\\_96\\_E8\\_B4\\_B8\\_E8\\_8B\\_B1\\_E8\\_c28\\_34222.htm](https://www.100test.com/kao_ti2020/34/2021_2022__E5_A4_96_E8_B4_B8_E8_8B_B1_E8_c28_34222.htm) We insist on a letter of credit. 我们坚持用信用证方式付款。 As I ' ve said, we require payment by L/C. 我已经说过了，我们要求以信用证支付。 We still intend to use letter of credit as the term of payment. 我们仍然想用信用证付款方式。 We always require L/C for our exports. 我们出口一向要求以信用证付款。 L/C at sight is normal for our exports to France. 我们向法国出口一般使用即期信用证付款。 We pay by L/C for our imports. 进口我们也采用信用证付款。 Our terms of payment is confirmed and irrevocable letter of credit. 我们的付款条件是保兑的不可撤消的信用证。 You must be aware that an irrevocable L/C gives the exporter the additional protection of banker ' s guarantee. 你必须意识到不可撤消信用证为出口商提供了银行担保。 Is the wording of "confirmed" necessary for the letter of credit? 信用证上还用写明“保兑”字样吗？ For payment we require 100% value, irrevocable L/C in our favour with partial shipment allowed clause available by draft at sight. 我们要求用不可撤消的、允许分批装运、金额为全部货款、并以我方为抬头人的信用证，凭即期汇票支付。 What do you say to 50% by L/C and the balance by D/P? 百分之五十用信用证，其余的用付款交单，您看怎么样？ Please notify us of L/C number by telex immediately. 请立即电传通知我方信用证号码。 The beneficiary of the L/C is to be China National Corporation, Beijing. 信用证的受益人为中国工艺品进出口公司北京分公司

。 Will you please increase the credit to \$1000? 能不能把信用证金额增至1000美圆? The credit is short opened to the amount of RMB100. 信用证的金额少开了人民币100元。 Your L/C No. 48 is short of \$29. 你方第48号信用证少开了29美圆。 Many banks in Europe are in a position to open L/C and effect payment in Renminbi. 欧洲的许多银行能够开立信用证, 而且用人民币支付。 I open a letter of credit in Renminbi with a bank in U.S.A. 我在美国的一家银行开立了人民币信用证。 The Barclays Bank in London is in a position to open letters of credit in Renminbi against our sales confirmation or contract. 伦敦巴克莱银行可以凭我们的销售确认书或合同开立人民币信用证。 When do I have to open the letter of credit? 顺便问一句, 您几时开立信用证呢? When can you arrange for a credit under the new import license? 按照新的进口许可证规定, 你方什么时候能开出一张信用证? Please open letter of credit in good time. 请及时开出信用证。 We ' ll open the letter of credit at sight. 我们会按时开证的。 I agree to use letter of credit at sight. 我同意用即期信用证付款。 Is the credit at sight or after sight? 信用证是即期的还是远期的? Our letter of credit will be opened early March. 我们在3月初开出信用证。 We ' ll open the credit one month before shipment. 我们在装船前1个月开立信用证。 Please open the L/C 20 to 30 days before the date of delivery. 请在交货前20到30天开出信用证。 This letter of credit expires on 15th July. 这张信用证7月15日到期。 The validity of the L/C will be extended to 30th August. 信用证的有效期将延至8月30日。 Will you persuade your customer to arrange for a one-month extension of L/C No.TD204? 你们能不能劝说客

户将TD204号信用证延期一个月？ To do so, you could save bank charges for opening an L/C. 这样做，你们可以省去开证费用。 It ' s expensive to open an L/C because we need to put a deposit in the bank. 开证得交押金，因此花费较大。 We pay too much for such a letter of credit arrangement. 这种信用证付款方式让我们花费太大了。 There will be bank charges in connection with the credit. 开立信用证还要缴纳银行手续费。 A letter of credit would increase the cost of my import. 信用证会增加我们进口货物的成本。 The seller will request to amend the letter of credit. 卖方要修改信用证。 Please amend L/C No.205 as follows. 请按下述意见修改第205号信用证。 Your refusal to amend the L/C is equivalent to cancellation of the order. 你们拒绝修改信用证就等于取消订单。 100Test 下载频道开通，各类考试题目直接下载。 详细请访问 [www.100test.com](http://www.100test.com)