2006外贸英语步入商界之商业信函和介绍三 PDF转换可能丢失图片或格式,建议阅读原文

https://www.100test.com/kao\_ti2020/34/2021\_2022\_2006\_E5\_A4\_9 6\_E8\_B4\_B8\_c29\_34929.htm 我想你拒用"大老板"的原因可 能有以下几点: 1. That the unit cost will be 30% higher than the rival product. 1、我们的产品比竞争对手的单价约高30%。 That the unit cost will be 30% higher than the rival product. 1、我们 的产品比竞争对手的单价约高30%。 2. That the launch date of Big Boss will be three weeks later. 2、"大老板"的上市日期将 迟3个星期。 2. That the launch date of Big Boss will be three weeks later. 2、"大老板"的上市日期将迟3个星期。 3. That J.K. Toys, the manufacturer, will mount an extensive advertising campaign to coincide with the launch date of the product and the mailing date of your catalogue. 3、J.K.玩具公司将在产品上市日 和你的产品目录投递日展开大范围的广告攻势。 3. That J.K. Toys, the manufacturer, will mount an extensive advertising campaign to coincide with the launch date of the product and the mailing date of your catalogue. 3、J.K.玩具公司将在产品上市日 和你的产品目录投递日展开大范围的广告攻势。 I would like you to reconsider your decision in the light of the following: 我希望 你能根据以下几点重新考虑你的决定: I would like you to reconsider your decision in the light of the following: 我希望你能根 据以下几点重新考虑你的决定: 1. Bibury Systems have rescheduled the launch date of Big Boss to January 15th--one week before the planned launch of Dealer Dan. 1、Bibury系统公司已把 "大老板"的上市日期重新定在1月15日 - - 比"商人丹"的

上市要提前一周。 1. Bibury Systems have rescheduled the launch date of Big Boss to January 15th--one week before the planned launch of Dealer Dan. 1、Bibury系统公司已把"大老板"的上市日期重新定在1月15日 - · 比"商人丹"的上市要提前一周。 2. Because of the market profile of your catalogue, we have decided to offer you an extra 2.5% commission on sales through the catalogue in exchange for exclusivity. 2、由于你的产品目录的市场概况,我们决定通过你的目录而购买我们产品的,我们会给你额外2.5%的佣金,交换条件是我们产品在你的目录里的唯一性。 100Test 下载频道开通,各类考试题目直接下载。详细请访问 www.100test.com