

2006年商务师外语指导之佣金相关知识点一 PDF转换可能丢失图片或格式，建议阅读原文

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He came to China to hold a talk about the commission for his new business. 他来中国是洽谈有关生意中的佣金问题。 What about the commission? 佣金是多少？

Usually a 1% commission is given to our agent. 一般情况下，我们给代理商百分之一的佣金。 We'll give you a 3% commission on every transaction. 每笔交易我们都付给百分之三的佣金。 We expect a 5% commission, of course. 当然，我们希望能得到百分之五的佣金。

We're usually paid with a 5% commission of the amount for every deal. 对每笔交易的成交量，我们通常付给5%的佣金。 Our agents in other areas usually get a 3-5% commission. 我方其他地区的代理通常得到3-5%的佣金。 We can get 4.5% commission if 10,000 cases are ordered. 如果订1万箱，我们可以得到4.5%的佣金。

The commission from our corporation is very favourable. 我们公司给的佣金很优惠。 The above price includes your commission of 2%. 上述价格包括百分之二的佣金在内。 The above price excludes your commission. 上述价格不包括佣金在内。 This amount includes all commission. 这一数字包括所有佣金在内。

Our quotation is subject to a 4% commission. 我方报价包括百分之四的佣金在内。 Generally speaking, commission depends on the quantity of goods ordered. 一般来说，佣金多少由订货量决定。 You can get a higher commission rate if you order a bigger quantity. 如果你们订货量大，佣金率就会高。 Its better for us to start business on commission basis first. 对我们来说，最

好能在给佣金的基础上开展交易。 We dont pay any commission on our traditional products. 对我们的传统产品，概不付给佣金。 Commission is allowed to agents only. 我们只对代理付佣金。 We dont pay commission to firms dealing with us on principal-to principal basis. 对于不通过中间商直接往来的商号，我们一概不付给佣金。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)