

06年商务师指导之外贸英语实例-AGENCY PDF转换可能丢失
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https://www.100test.com/kao_ti2020/35/2021_2022_06_E5_B9_B4_E5_95_86_E5_8A_c29_35106.htm (一) In consideration of your extensive experience in the field, we are glad to appoint you as our agent. 考虑到你们在这一业务范围的丰富经验，我们很高兴指定你们为我们的代理。 Im entitled to being appointed as your agent. 我有权被指定为你方代理。 We keep a stock in London and act as distributors as well as agents. 我们在伦敦有库存并经营销售兼做代理。 Weve decided to entrust you with the sole agency for cars. 我们决定委托你作为我们汽车的独家代理。 Thank you for your proposal of acting as our agent. 谢谢你方作为我们代理的建议。 If we come to terms, well appoint you as our agent. 如果达成协议，我们将指定你为我方的代理。 We wish to handle as an agent the goods you are exporting. 我们愿意担任你们出口商品的代理。 We can play an important part as a buying agent in your overseas trade. 我们能在担任你方海外贸易的进口代理中起重要作用。 Were in a position to take good care of your import business as a buying agent. 我们能负起作为你方进口业务中买放代理的责任。 Please get in touch with our agents for the supply of the goods you require. 你们所需的商品，请与我们的代理联系。 Well leave aside the problem of agency until next week. 我们暂时把代理问题搁置到下周。 Were not prepared to take the agency into consideration for the time being. 目前我们还不准备考虑代理问题。 We wont consider agency in your market at present. 我们目前不考虑在你地市场的代理问题。 We have to decline

your proposal of acting as our sole agency. 我们不得不谢绝你们作为我方独家代理的建议。 I think it premature for us to discuss the question of agency. 我认为现在讨论代理问题为时过早。 （二） Unless you increase the turnover, we can hardly appoint you as our sole agent. 除非你们增加营业额，否则我们无法指定你们作为我方的独家代理。 Dont you think the annual turnover for a sole agent is rather conservative? 对独家代理来讲，这样一个年销售量，您不认为太保守吗？ It was two years ago that we made them our sole agent. 我们是在两年前委任他们为我方独家代理的。 When opportunity matures, we will consider making you our exclusive agent for the U.K. 当机会成熟时，我们将考虑委托你为我方在联合王国的独家代理。 Well consider appointing you as our sole agent for our T shirts for the next two years in your local market. 我们将考虑指定您为贵国市场上T恤衫的独家代理，为期两年。 I am here today to apply for the sole agency of your product in our local market. 我今天来是为了申请做你方产品在我国市场上的独家代理。 How can we appoint you as our sole agent for such a small quantity? 订货量如此之少，我们怎能请您做独家代理呢？ I propose a sole agency agreement for bicycles for a period of 3 years. 我建议订一个专销自行车的为期三年的独家代理协议。 We are not yet prepared to take the question of sole agent into consideration for the time being. 我们目前还不准备考虑有关独家代理的问题。 Your application for sole agency is now under our careful consideration. 我们正在仔细考虑你方想要独家（经营）代理的请求。 We should be interested in acting as your sole agent. 我们很乐意做贵公司的独家代理人。 100Test

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