

2006年商务师指导之外贸英语实例-PACKING PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/35/2021_2022_2006_E5_B9_B4_E5_95_86_c29_35113.htm (一) The next thing I'd like to bring up for discussion is packing. 下面我想提出包装问题讨论一下。 We'd like to hear what you say concerning the matter of packing. 我很想听听你们就包装问题发表意见。 You'd like to know something about the packing of the drugs. is that right? 您想了解药品的包装情况，对吗？ Please make an offer indicating the packing. 请报价并说明包装情况。 Your opinions on packing will be passed on to our manufacturers. 你们对包装的意见将转达给厂商。 It is necessary to improve the packaging. 改进包装方法十分必要。 We've informed the manufacturer to have them packed as per your instruction. 我们已经通知厂商按你们的要求包装。 Packing has a close bearing on sales. 包装直接关系到产品的销售。 Packing also affects the reputation of our products. 包装也影响产品的声誉。 A packing that catches the eye will help us push the sales. 醒目的包装有助于我们推销产品。 Buyers always pay great attention to packing. 买方很注意包装的情况。 I'm sure the new packing will give your clients satisfaction. 我相信新包装定会使您的客户满意。 Different articles require different packing. 不同商品需要不同的包装。 Generally speaking, buyers bear the charges of packing. 包装费用一般由买方负担。 Packing charge is about 3% of the total cost of the goods. 包装费用占货物总值的百分之三。 Normally, packing charge is included in the contract price. 一般地，合同价格中已经包括了包装费用。 The crux of packing

lies in protecting the goods from moisture. 包装的关键是防潮。
The machines must be well protected against dampness, moisture,
rust and shock. 机器包装必须防湿、防潮、防锈、防震。
100Test 下载频道开通，各类考试题目直接下载。详细请访问
www.100test.com