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https://www.100test.com/kao_ti2020/35/2021_2022_2006_E5_B9_B4_E4_B9_8B_c29_35207.htm As you are one of the leading importers inwe have pleasure in contacting you in the hope of establishing business relations and rendering you assistance in a wide range of your requirements.译文：鉴于你们是.....的主要进口商之一，特此联系，盼能建立业务关系，以有助于你们满足各项需求。 We understand that you are interested in both the import and export of and it is on this subject that we wish to introduce ourselves in the hope of establishing mutually beneficial business relations between our two corporations.译文：了解到你们对.....（商品）的进口和出口都感兴趣，故愿自荐，希望在我们两公司间建立互利的业务关系。 The high reputation, which you are enjoying as importers, has rendered us desirous of entering into business relations with you. Accordingly, we introduce ourselves to you by sending you our catalogs and price-lists.译文：你公司是信誉卓著的.....进口商，我公司极愿与你公司建立业务关系。为此，我们现在寄去商品目录和价目单，用以向你公司毛遂自荐。 The commodities we are handling consist of the manufactures of the first-rate of this country, and so we are in a good position to serve your customers with the most reliable quality of the line you suggest.译文：我们经营的商品包括本国第一流.....制造商，因此，我们有良好条件就你们提出的商品，向你们的顾客提供质量最可靠的商品。 Specializing in the export of we express our desire to trade with you in this line.译文：我

们专门经营.....出口，愿与你们进行交易。 Our lines are mainly译文：我们的主要业务是.....。 We have been in this line of business for many years.译文：我们经营这项业务已有多年。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com