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Agency Agreement We are pleased to confirm the agreement reached during our discussions on NOV 6, 2001. You can enjoy the following terms: 1. You act as our sales agency for three years commencing from January 1, 2002 subject to renewal. 2. We pay you a commission of 15% on F.O.B. values of our products shipped to you. 3. A special COMMISSION of 5% be added if the sales exceed the budget as mutually agreed. In the meantime, we ' ll prepare a detailed formal contract for your signature. With my personal best regards 译文：代理契约范文 我们在2001年11月1日讨论通过如下协议: 1. 您作为我们的销售代理于2002年1月1日起,为期三年,期满续签待商榷. 2. 我们将按货物F.O.B.总值的15%作为您的佣金提成. 3. 如果销售业绩超过双方协议数量,另加5%的佣金提成. 同时,我们将与您签定更详细的协议书. 祝 商祈! 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com