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1A: If you are staying here for a few days, we ' d be delighted to see you at our factory.B: It ' s very kind of you to say so. My associate and I will be interested in visiting your factory.A: Let us know when you are free. We ' ll arrange the tour for you.B: Thank you. I ' ll

give you a call this afternoon to set the time. There ' s nothing like seeing things with one ' s own eyes.A: That ' s for sure. You ' ll

know our products better after the visit.-- 如果你要在这里呆几天的话，我们很高兴你能到我们工厂来看看。-- 谢谢您的盛情。我的搭档和我很想参观你们的工厂。-- 请告诉我们你们什么时候有空，我们好作安排。-- 谢谢。今天下午我会给你电话以确认时间。再没有比亲自去看看更好的了。-- 的确如此。

参观后你会对我们的产品更了解。 Dialogue 2A: I ' ll show you around and explain the operation as we go along.B: That ' ll be most helpful.A: That is our office block. We have all the

administrative departments there. Down there is the research and development section.B: How much do you spend on development every year?A: About 3-4% of the gross sales.B: What ' s that building

opposite us?A: That ' s the warehouse. We keep a stock of the faster moving items so that urgent orders can be met quickly from stock.B:

If I placed an order now, how long would it be before I got

delivery?A: It would largely depend on the size of the order and the items you want.-- 我陪你到各处看看，边走边讲解生产操作

。 -- 那太好了。 -- 那是我们的办公大楼。我们所有的行政部门都在那里。那边是研发部。 -- 你们每年在科研上花多少钱？ -- 大约是总销售额的3%到4%。 -- 对面那座建筑是什么？ -- 那是仓库，存放周转快的货物，这样有急的订货时，就可以立刻交现货。 -- 如果我现在订购，到交货前需要多长时间？ -- 那主要得看订单大小以及你需要的产品而定。

Dialogue 3A: How large is the plant? B: It covers an area of 75,000 square meters. A: It ' s much larger than I expected. When was the plant set up? B: In the early 70s. We ' ll soon be celebrating the 30th anniversary. A: Congratulations! B: Thank you. A: How many employees do you have in this plant? B: 500. We ' re running on three shifts. A: Does the plant work with everything from the raw material to the finished product? B: Our associates specializing in these fields make some accessories. Well, here we ' re at the production shop. Shall we start with the assembly line? A: That ' s fine. -- 这个工厂有多大？ -- 面积有七万五千平方米。 -- 比我想象的要大多了。什么时候建厂的？ -- 七十年代初期。我们很快要庆祝建厂三十周年了。 -- 祝贺你们。 -- 谢谢。 -- 这个工厂有多少员工？ -- 五百个，我们是三班制。 -- 从原料到成品都是工厂自己生产吗？ -- 有些零配件是我们的联营单位生产的，他们是专门从事这一行的。好了，我们到生产车间了。咱们从装配线开始看，好吗？ -- 好的。

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