商务英语口语900句第5课:报盘 PDF转换可能丢失图片或格式,建议阅读原文

https://www.100test.com/kao_ti2020/448/2021_2022__E5_95_86_E 5_8A_A1_E8_8B_B1_E8_c85_448773.htm Part one 131.This offer is subject to your reply reaching here on or before 29, June. 132. If we can receive your order within the next 10 days, we will make you a firm order at the prices quoted. 133. This offer is firm for 5 days. 134. The price we quoted is on FOB Shanghai bases instead of CIF Hongkong bases and our offer will be valid until August 31. 135.We make you the offer subject to your apply reaching us not later than noon December 23. 136. We have the offer ready for you. 137. I 'd to remind you that we have to withdraw our offer is we don 't hear you by next Monday. 138. This offer will remain effective for another 10 days from June 1. 139. The quality of our product is good and the prices is reasonable so we are confident that you will accept our offer dated 4th May. 140. Sincerly the market is advancing rapidly the price we offered you is the best I belive. 141. Here are our latest price sheet. You will see that our prices is most competitive. 142. We believe that the price we offer you can compete well with those of other firms. 143. We hope you will accept our offer and give us order soon. 144. We feel better offer will give you full satisfaction. I hope to receive a favorable reply from you soon. 145. If you think our proposal acceptable please let us have your order at early date. 100Test 下载频道开通, 各类考试题目直接下载。详细请访问 www.100test.com