

英语辅导：外贸价格用语 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/452/2021\\_2022\\_\\_E8\\_8B\\_B1\\_E8\\_AF\\_AD\\_E8\\_BE\\_85\\_E5\\_c28\\_452133.htm](https://www.100test.com/kao_ti2020/452/2021_2022__E8_8B_B1_E8_AF_AD_E8_BE_85_E5_c28_452133.htm) Business is closed at this price. 交易就按此价敲定。 Your price unacceptable (unacceptable). 你方价格可以（不可以）接受。 Your price is feasible (infeasible). 你方价格是可行（不可行）的。 Your price is workable. 你们出价可行。 Your price is realistic (unrealistic). 你方价格合乎实际（不现实）。 Your price is reasonable (unreasonable). 你方价格合理（不合理）。 Your price is practicable (impracticable). 你方价格是行得通的（行不通）。 Your price is attractive (not attractive). 你方价格有吸引力（无吸引力）。 Your price is inducing (not inducing). 你方价格有吸引力（无吸引力）。 Your price is convincing (not convincing). 你方价格有吸引力（无吸引力）。 Your price is competitive (not competitive). 你方价格有竞争力（无竞争力）。 The goods are (not) competitively priced. 此货的定价有（无）竞争力。 Price is turning high(low). 价格上涨（下跌）。 Price is high(low). 价格高（低）。 Price is rising (falling). 价格上升（下降）。 Price is up (down). 价格上涨（下跌）。 Price is looking up. 价格看涨。 Price has skyrocketed. 价格猛涨。 Price has shot up. 价格飞涨。 Price has risen perpendicularly. 价格直线上升。 Price has risen in a spiral. 价格螺旋上升。 Price has hiked. 价格急剧抬高。 Your price is on the high side. 你方价格偏高。 Price has advanced. 价格已上涨。 The goods are priced too high. 货物定价太高。 Your price is rather stiff. 你方价格相当高。 Price is leveling off. 价格趋

平。 Your price is prohibitive. 你方价格高得令人望而却步。  
The Japanese yen is strengthening. 日圆坚挺。 The U.S. Dollar is  
weakening. 美圆疲软。 Your price is much higher than the price  
from U.K. France and Germany. 你方价格比英、法、德的都高  
。 Since the prices of the raw materials have been raised, Im afraid  
that we have to adjust the prices of our products accordingly. 由于  
原材料价格上涨，我们不得不对产品的价格做相应的调整。  
Your price is \$500/mt, twice of the other countries. 你们每公吨500  
美圆的价格是其他国家的两倍。 Is it possible for you to raise  
(lift) the price by 5%? 你们能否把价格提高5%？  
Words and Phrases ceiling price 最高价，顶价 maximum price 最高价  
minimum price 最低价 average price 平均价格 base price 底价  
rockbottom price 最低价 bedrock price 最低价 price 价格，定价  
, 开价 priced 已标价的，有定价的 pricing 定价，标价 priced  
catalogue 定价目录 price of commodities 物价 pricing cost 定价成  
本 price card 价格目录 pricing method 定价方法 price list 定价政  
策，价格目录，价格单 pricing policy 定价政策 price format 价  
格目录，价格表 price tag 价格标签，标价条 price current (p.c.)  
市价表 100Test 下载频道开通，各类考试题目直接下载。详细  
请访问 [www.100test.com](http://www.100test.com)