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[https://www.100test.com/kao\\_ti2020/452/2021\\_2022\\_1990\\_E5\\_B9\\_B4\\_E5\\_A4\\_96\\_c28\\_452234.htm](https://www.100test.com/kao_ti2020/452/2021_2022_1990_E5_B9_B4_E5_A4_96_c28_452234.htm) . Translate the following terms

into Chinese: (10%) 1. Drawer \_\_\_\_\_ 2. Carrier \_\_\_\_\_  
3. Clean On Board B/L \_\_\_\_\_ 4. S.R.C.C. \_\_\_\_\_ 5.  
Insurer \_\_\_\_\_ 6. F.O.B.C \_\_\_\_\_ 7. Packing List  
\_\_\_\_\_ 8. Shipping Space \_\_\_\_\_ 9. Insurance Policy  
\_\_\_\_\_ 10. D/A \_\_\_\_\_ . Choose the best answer

(15%) 1. We have made \_\_\_\_\_ that we would accept D/P terms for  
your present order. A. clear B. it is clear C. that clear D. it clear 2. We  
\_\_\_\_\_ some brochures \_\_\_\_\_ to illustrate the types of materials we  
manufacture. A. enclose, --- B. enclose, you C. enclose, to you D.  
enclose you, --- 3. The consignment certainly does not match the  
samples \_\_\_\_\_ you sent us last month. A. these B. --- C. what D. when  
4. Your firm has been recommended to us by the James Olivier  
& Co. \_\_\_\_\_ we have done business for many years A. which B.  
with whom C. whom D. with which 5. We will not be held  
responsible for any damage which results \_\_\_\_\_ rough handling. A.  
from B. off C. in D. to 6. We are willing to renew the aGREement on  
the same terms \_\_\_\_\_ last. A. like B. as C. with D. to 7. We cannot see  
any possibility of business \_\_\_\_\_ your price is too high. A. since B.  
while C. though D. that 8. We look forward to \_\_\_\_\_ trial order. A.  
receiving your B. receive from you C. receipt your D. receipt 9. In  
\_\_\_\_\_ of quality, our make is superior. A. terms B. term C. connection  
D. connections 10. You must be responsible for all the losses \_\_\_\_\_

from your delay in opening the covering L/C. A. arising B. rising C. arousing D. have arisen 11. We are making you our quotation for shoes \_\_\_\_\_. A. as follows B. as following C. as follow D. following 12. We believe such an agreement will prove \_\_\_\_\_. A. satisfied B. satisfy C. satisfactory D. satisfaction 13. We thank you for your letter of May 5th, \_\_\_\_\_ your purchase from us of 5000 tons Green Beans. A. confirm B. to confirm C. confirming D. confirmed 14. This offer is \_\_\_\_\_ your reply reaching us before May 5th. A. subject B. subjected C. subject to D. subjected to 15. If we had been informed in time, we \_\_\_\_\_ them for you. A. reserve B. will reserve C. would have reserved D. will have reserved

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