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246.If the order is a substantial one, how much would you come down terms.247.May we suggest that you make some allowance on your quoted prices 248.If we place an order for 2,000 dozens up can you give us a special discount 249.If our order is more than 10,000 MT would you give us an additional 6% commission 250.We hope you will allowance us some discount on our purchase of 6,000 dozens.译文：1.如果我们的订单可以保证的，你们的价格有多少下降空间2.我们是否可以要求你们的报价留有余地呢3.如果我们提出2000打以上的订单，你们是否可以给出额外的折扣呢4.如果我们的订单超过10000MT，你们是否能给我们6%的佣金呢5.我们购买6000打，希望你们能给一些折扣。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)