

商务英语口语900句UnitEight对还盘的反应(下) PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/458/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c85_458350.htm Part Two 221.I dare say that the price we offer compare favorably with any quotation you can obtain elsewhere. 222.I am afraid you won ' t find another company who will give you a cheaper price than ours. 223.What we give you is a good price. We don ' t think it could be put any better. Take it or leave it, it ' s up to you. 224.If you compare the quality of our good with that of other country, you will see our price is very reasonable. 225.The price we quote you for belts is much lower than that of last year ' s. You must found it very competitive. 226.Our offer might be a bit high, but you will soon make bigger profits when market fluctuation stopped. 227.The present market situation is on the upward our trend ,so you don ' t have to worry about the profit. 228.Our product is very competitive so there is no question of profit. 229.Your count-offer seems to be a little tide if so our profit margin will be too small. 230.If you increase your initial order to 30,000 , I suppose we could consider reducing the price to 300,080\$ per unit. 231. If you double the order, we may consider giving you a 8% discount. 232.The best we can do is to allow you 2% off our quotation. 233.There is so many rich people in your area ,to them a high price means a good quality product. 234.If you stick to your count offer without any compromise we may not able to make a deal. 235.Your bid is obviously out of line with the price ruling and the present market. 236.We regret we can not book your order

according to your counter-offer. 237. Our table cloth is modestly priced and quite sellable in your market. 238. We don't think that this price can be considered high in your market. 239. We feel that your counter-offer is not proper because the price for such a material is on the rise at present. 240. We are not in a position to entertain business at your price since it is far below our cost price.

100Test 下载频道开通，各类考试题目直接下载。详细请访问
www.100test.com