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296.Business is quite possible if each side makes some concessions. 如果我们双方都做一些让步，交易才能达成。 297.If it is really so, we have to agree to your payment terms.如果真是如此，我们不得不接受你们的付款条件。 298.We ' d like to reduce the original offer slightly as a compromise. 我们减低最初的报价做为让步。 299.We may consider making some concessions in our price.我们考虑在我们的价格上做一些让步。 300.In order to encouraging business we are prepared to make reduction. 为了促成交易，我们准备降低价格。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)