外贸业务外语:用简单英语谈生意-售后服务篇 PDF转换可 能丢失图片或格式,建议阅读原文 https://www.100test.com/kao_ti2020/465/2021_2022__E5_A4_96 E8_B4_B8_E4_B8_9A_E5_c67_465161.htm (161)A: Yes, may I help you?B: We had a damaged shipment from you.A: Well look into it right away for you.A:有什么事吗?B:你们送来的货有损坏 。A:我们会立刻调查清楚。(162)A: Was the damage extensive?B: Id say about half of the shipment is unusable.A: Well send a man right out to look at it.B: Good, well be expecting him.A : 坏得很多、的很严重吗?B: 我看大概有一半的货不能用了 A:我们马上会派个人去查看。B:好,我们等着他 (163) A: How bad was the damage. B: One packing case was crushed.A: Was all the material in that case destroyed?B: We dont think we can use any of it at all.A:损坏情况如何?B:有一个箱 子全压坏了。A:箱里的东西都毁了吗?B:我看都不能用了 (164) A: Did you note the damage on the bill of lading? B: Yes, of course.A: Well start a claim with the shipping company.B: Well wait and see what they say.A:你把损坏情形注明在提货凭单上了没 ?B: 当然。A: 我们会向货运公司着手申请赔偿的。B: 看 看他们怎么说吧。(165)A: Just whose fault is this damage?B: The order was in good shape when it left out factory. A: It certainly didnt arrive here that way.B: Well make it right with you, of course.A: 这 次的损坏究竟是谁的责任呢?B:货离开工厂时都是完好无缺 的啊。A:送到这儿时可不是那样!B:真相如何,我们一定 会让你知道。(166)A: How about taking the damaged portion at a lower price?B: What kind of price did you have in mind?A: I was

thinking of 40% off.B: That will probably be ok.A: 损坏的那一部 分就算便宜一点,如何?B:你说多少呢?A:打个6折吧。B : 应该可以吧。(167)A: Im sorry, but I dont think this damage is our fault.B: What do you mean?A: It looks like the shipping company did this.B: Wed better take it up with them, in that case.A :抱歉,不过我不认为这次的损坏是我们的错。B:你这话是 什么意思?A:应该是货运公司造成的吧。B:如果是那样, 我们最好向他们提出来。(168)A: We cant process your damage claim.B: Why not?A: You didnt note the damage on the bill of lading.B: I see.A:我们无法办理你的索赔。B:为什么?A:你 没有在提货单上注明损坏情况。B:这样子!(169)A: It looks like we have problem with the shipment.B: What kind of problem.A: We came up about two cases short.B: I see, well look for them on our end.A: 货有问题哦。B: 什么样的问题呢?A: 我们发现大概 短少了两箱。B: 哦,我们这边会找找看。(170)A: Are you sure you sent the full order?B: Yes, why?A: We seem to be three packages short.B: Youd better check with the shipper.A:你确定货 全部都出来了?B:是的。怎么样呢?A:好像少了三大箱 。B:你最好向货运公司查查看。(171)A: Were sorry, but we cannot allow your claim.B: Why not?A: The material was not damaged by us.B: Well have to talk this over some more.A:对不起 , 我无法接受你的赔偿要求。B:为什么?A:东西不是我们 损坏的。B:这件事我们得好好地再谈一谈。(172)A: What about our claim?B: Our shipping manager is looking into it.A: When will we hear something from him?B: On, in just a day or two, I think.A:我们的赔偿怎么样啦?B:我们的货运经理正在调查

这件事。A:什么时候会有消息呢?B:哦,我想就这一、的两天吧。(173)A: Here is the final settlement for your claim.B: Thanks, we appreciate the fast work.A: We only hope we wont have this kind of problem again.B: That goes for us too.A:你的赔偿问题终于解决了。B:谢谢你们这么快就办好了。A:我们仅希望不会再有这样的事情发生。B:我们也是这么希望?100Test 下载频道开通,各类考试题目直接下载。详细请访问www.100test.com