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https://www.100test.com/kao_ti2020/467/2021_2022__E5_A6_82_E4_BD_95_E5_82_AC_E5_c67_467233.htm Dear b, Glad you talk with you about the okoume plywood. We now decide to give you FOB lianyungang USD 0000 to make the first trial order .It is our best and last quotation .I will give you the USD \$ bbb price ' s quality ,you can check it ,I think it will be better than your current vendors quality . Okoume plywood MR glue BB/CC, poplar core, Thickness tolerance /-0.5mm, M/C is below bb%, flat surface .WPF, I WPA standard. If you don ' t try you will never know our quality level .you will increase your competitor ' s absolute advantage, they have our good quality and better prices, how can you compete with them? We really want to establish long-lasting business relationship with you, so we give you these best prices .you can compare with other suppliers now .you can ask your people to test the quality. Don ' t miss this great opportunity .if you want to try, please tell me ASAP, because the prices will be higher USDb to 1b after September bbb I think your current vendors are small factories ,right ?so they have lower prices with lower quality .I think they have not stable and fixed quality .if they have better orders they will not do your orders . I am looking forward to hearing from your reply. bbb please make your decision ASAP. If you want to strengthen your competitive power, please don ' t hesitate to ask me send the sales contract to you. Peter Han 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com