

1990年外销员考试外贸英语试题及答案 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/469/2021_2022_1990_E5_B9_B4_E5_A4_96_c67_469601.htm . Translate the following terms

into Chinese: (10%) 1. Drawer _____ 2. Carrier _____
3. Clean On Board B/L _____ 4. S.R.C.C. _____ 5.
Insurer _____ 6. F.O.B.C _____ 7. Packing List
_____ 8. Shipping Space _____ 9. Insurance Policy
_____ 10. D/A _____ . Choose the best answer

(15%) 1. We have made _____ that we would accept D/P terms for
your present order. A. clear B. it is clear C. that clear D. it clear 2. We
_____ some brochures _____ to illustrate the types of materials we
manufacture. A. enclose, --- B. enclose, you C. enclose, to you D.
enclose you, --- 3. The consignment certainly does not match the
samples _____ you sent us last month. A. these B. --- C. what D. when
4. Your firm has been recommended to us by the James Olivier
& Co. _____ we have done business for many years A. which B.
with whom C. whom D. with which 5. We will not be held
responsible for any damage which results _____ rough handling. A.
from B. off C. in D. to 6. We are willing to renew the aGREement on
the same terms _____ last. A. like B. as C. with D. to 7. We cannot see
any possibility of business _____ your price is too high. A. since B.
while C. though D. that 8. We look forward to _____ trial order. A.
receiving your B. receive from you C. receipt your D. receipt 9. In
_____ of quality, our make is superior. A. terms B. term C. connection
D. connections 10. You must be responsible for all the losses _____

from your delay in opening the covering L/C. A. arising B. rising C. arousing D. have arisen 11. We are making you our quotation for shoes _____. A. as follows B. as following C. as follow D. following 12. We believe such an agreement will prove _____. A. satisfied B. satisfy C. satisfactory D. satisfaction 13. We thank you for your letter of May 5th, _____ your purchase from us of 5000 tons Green Beans. A. confirm B. to confirm C. confirming D. confirmed 14. This offer is _____ your reply reaching us before May 5th. A. subject B. subjected C. subject to D. subjected to 15. If we had been informed in time, we _____ them for you. A. reserve B. will reserve C. would have reserved D. will have reserved

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