

1994年外销员考试外贸英语试题及答案 PDF转换可能丢失图片或格式，建议阅读原文

[https://www.100test.com/kao\\_ti2020/470/2021\\_2022\\_1994\\_E5\\_B9\\_B4\\_E5\\_A4\\_96\\_c67\\_470171.htm](https://www.100test.com/kao_ti2020/470/2021_2022_1994_E5_B9_B4_E5_A4_96_c67_470171.htm) . Translate the following A. From

English into Chinese: (5%) 1. distributor \_\_\_\_\_ 2. D.A.F.

\_\_\_\_\_ 3. consignment note \_\_\_\_\_ 4. Force majeure

\_\_\_\_\_ 5. Symbolic delivery \_\_\_\_\_ 6. Tare

\_\_\_\_\_ 7. allowance \_\_\_\_\_ 8. WTO

\_\_\_\_\_ 9. shipping order \_\_\_\_\_ 10. breach of

contract \_\_\_\_\_ B. From Chinese into English: (5%) 1. 保险经

纪人 \_\_\_\_\_ 2. 独家代理 \_\_\_\_\_ 3.

易货贸易 \_\_\_\_\_ 4. 租赁 \_\_\_\_\_ 5. 最惠

国待遇 \_\_\_\_\_ . Choose the

correct answer: (20%) 1. The purpose of this ad campaign is to \_ the prospective customers ' interest in this latest model of ours. a.

appeal b. encourage c. arouse d. attract 2. The terms agreed \_ \_

Mr. Goodman at the Guangzhou Fair embodied much concession

on our part. a. to, by b. from, with c. in, from d. upon, with 3. Not

until this morning \_ your delayed letter of credit. a. we received b.

did we receive c. we have received d. had we received 4. Lloyd ' s, an

association of London underwriters, developed from a small

seventeenth-century London coffee house, \_ underwriters at that

time met to do business. a. where b. in that c. which d. that 5. In our

previous letter, the importance of shipment \_ end of November is

stressed. a. at b. by the c. by d. near 6. When the goods are ready, the

shipping agent will \_ and \_ them to the docks. a. deliver, collect b.

collect, send c. deliver, send d. collect, deliver 7. We regret that it is necessary to complain \_\_\_\_\_ the non-delivery of the 10,000 tons of sugar under Contract BC-023. a. concerning b. about c. regarding d. with 8. We are pleased to know that you have planned to come to the Autumn Guangzhou Fair. We wish to discuss with you some other important things if you could come \_\_\_\_\_ your earliest convenience. a. by b. on c. in d. at 9. Unfortunately, quite a number of the users are dissatisfied \_\_\_\_\_ your Straw Baskets supplied to Order No. T90. a. to b. with c. on d. above 100Test 下载频道开通, 各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)