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https://www.100test.com/kao_ti2020/475/2021_2022__E5_85_AC_E5_85_B1_E8_8B_B1_E8_c67_475356.htm Unit 12 Shops and Commodities Dialogues /monologues: 1、 It serves as a bridge for southern goods to enter northern markets and vice versa. 2、 Yup! Or Best Buy. 3、 Every once in a while. 4、 Most mothers dream about the flowery pink frocks, smart and cute pants for their babies long before they make their debut on earth. 5、 But of course, this fancy of most parents does not come without a cost attached to it. 6、 The stores will purchase a large amount of each type and size of bead at a lower price from wholesale and then pass on part of the savings to the customer. Passage: To purchase beads there are many alternatives in the way to shop for them. Beads are available as a single or as part of a jewelry item. Popular jewelry items include necklaces, bracelets and caps. Firstly, bead shops are available in shopping malls. This is possibly the cheapest means of purchasing a single bead. The stores will purchase a large amount of each type and size of bead at a lower price from wholesale and then pass on part of the savings to the customer. This form of bead shopping will enable the purchase to buy as many single beads as are required in order to make a personal item of jewelry or other beaded item. Shopping malls very often sell every type of bead imaginable, the types of beads include seed beads, crystal beads, glass beads, lamp work beads and silver beads, etc. shopping malls also sell beaded jewelry items at reasonable prices. These items may be fashionable, off purchases or

of unusual requirements. Secondly, specific outlets are also an option when one purchases beads. Swarovski is the most popular outlet of crystal beads. Therefore many customers may prefer to deal directly with that specific supplier. This will ensure that the crystal beads are genuine and possibly offering the most choice. Specific outlets may be more expensive because of the brand names that are usually attached. This is also the case when considering the purchase of jewelry items from specific outlets. Thirdly, catalogues are a hassle free means of purchasing beads and beaded items. The customer will usually call the shop for the required catalogue and within one or two weeks the catalogue will be delivered. The customer can then send off the desired purchase by post or over the phone. Payments can usually be made by credit card either at the time of or at a later date. It is important to consider postage and packaging costs when catalogue purchasing. Finally, the Internet is quick and efficient source of purchasing beads. This is especially useful if rare or collectable beads are purchase these types of beads. Shops are also available online and this can be an easy purchasing method. Again, many Internet companies will also require an additional charge for postage and packaging.

参考译文: 买珠子的方式有很多种。可以单个买珠子, 也可以作为珠宝首饰中的一部分。大众流行的珠宝首饰包括项链、手镯和镶嵌珠宝的帽子。首先, 大型购物商场就有珠宝店。要买到最便宜的单个珠宝要数这里了。这里的珠宝店从批发商那里以较低的价格大量购进各种款型和规格的珠子, 然后让利于消费者。这种形式的珠子购买方式可以使购买者想买多少珠子, 以便于定制个人珠宝首饰或其他镶嵌

珠宝的物件。购物中心总是出售你可以想像得到的各种各样的珠子，包括植物种子做成的珠子、水晶珠子、玻璃珠子、能照明的珠子、银珠子等等。大型购物中心还以比较合理的价位销售镶珠的首饰。这些首饰有可能是时尚的，不供出售的或者是按特殊要求定制的。顾客都愿意直接与那些专营供应商交易。这样可以确保买到的水晶珠子是真货，而且有可能有更多的选择。专营店的珠宝价格可能会比较昂贵，这是因为珠子上面通常贴有商标。当你考虑购买专营店的珠宝首饰时更是如此。第三，按商品目录购买珠子和珠宝首饰会省去很多麻烦。顾客通常打电话向商家索要产品目录，商家会在一两周内发送目录。然后顾客通过邮寄或电话的方式订购想要的产品。通常可以用信用卡当时付款或晚些付款。重要的是，按目录购买货物时要考虑邮资和包装成本问题。最后，网络是一种快捷、高效的购买珠宝的方式。尤其是需要购买稀有珠宝或是要收藏珠宝时非常有用。现在还设有专门的地方以方便珠宝收藏者交换和购买各种类型的珠子以及网上商店这种便捷的购物方式。重申一下，许多网络公司会因邮资和包装收一些额外费用。100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com