TechnologySolutionsGroup-HPS178769ITConsultant PDF

DescriptionBusiness environmentHP Software is in a growth phase, and as a global player Customers look to HP to provide more than just technology outcomes. Customers are looking for subject matter expertise and thought leadership around HPs BTO offerings. Therefore, delivering solutions with speed, power and passion is critical to our success.We have consultants in 110 countries helping clients to realign their IT strategies and make best use of technology to create or capitalise on business opportunities.Customers range from start-ups to large corporationsJob descriptionYoull be making significant contributions to the overall success of the Software Group by briging subject matter expertise to the Software Professional Services projects, whether the optimum solutions involve people, process or technology.Delivering tremendous differentiated and perceived value to customers, youll ensure that HP Software provides them with the best overall service experience in the industry...not only ensuring that projects run to plan, but also identifying opportunities to provide even greater value through expanded offerings and Software Opportunity or new consulting opportunities.This will involve working exceptionally closely with customers, sharing knowledge, leveraging hps experience and knowledge, and driving the creation of structured intellectual

capital.QualificationsYour profileComputing or similar subject related degreeInterpersonal sensitivity and customer responsivenessLeadership skillsExcellent knowledge of the IT environment and its future trendsAbility to communicate complex technical contents plainly and simplyStrong consulting skills, flexibility and resourcefulness2-3 years experience in one or more of the HP BTO Technology Offerings 100Test