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https://www.100test.com/kao_ti2020/492/2021_2022_2008_E5_B9_B4_E6_8A_A5_c67_492598.htm

一、外贸单词、词组 (一) 外贸术语
出口信贷 export credit 出口津贴 export subsidy 商品倾销 dumping
外汇倾销 exchange dumping 保税仓库 bonded warehouse
贸易顺差 favorable balance of trade 贸易逆差 unfavorable balance of trade
进口配额制 import quotas 自由贸易区 free trade zone
对外贸易值 value of foreign trade 国际贸易值 value of international trade
普遍优惠制 generalized system of preferences 最惠国待遇 most-favored nation treatment (MFNT)
(二) 价格条件
价格术语 trade term (price term) 运费 freight 码头费 wharfage
卸货费 landing charges 金额 amount 关税 customs duty 净价 net price
印花税 stamp duty 捆价 price including commission 港务费 port dues
回佣 return commission 扣 discount, allowance 批发价 wholesale price
售价 retail price 进口许可证 import licence 现货价格 spot price
出口许可证 export licence 期货价格 forward price 现行价格 current price, prevailing price
国际市场价格 world (international) market price 离岸价格 FOB (free on board)
成本价 运费价 (离岸加运费价) C&F / CNF 到岸价 (成本加运费、保险费价) CIF (cost, insurance and freight)
(三) 品质条件
品质 quality 规格 specifications 说明 description 标准 standard type
商品目录 catalogue 宣传小册 pamphlet 货号 article NO. 样品 sample
代表性样品 representative sample 大路货 (良好平均品质) fair average quality
原样 original sample 复样 duplicate sample 对等样品 countersample
参考样品 reference sample 封样 sealed sample 公

差tolerance花色（搭配assortment 5%增减 5%more or less（四）
个数number 容积capacity体积 volume 毛重gross weight溢短装条
款more or less clause 净重net weight毛作净gross for net 皮重tare
（五）交货条件 轮船steamship 船charter(the chartered ship)交
货时间time of delivery 程租船voyage charter 装运期限time of
shipment 定期租船time charter 托运人（一般指出口商
）shipper, consignor 收货人consignee 班轮shipping liner 驳
船lighter舱位shipping space 油轮tanker 报关/清关clearance of
customs 货物收据cargo receipt提货to take delivery of goods 空运
提单airway bill正本提单original B/L 选择港（任意港）optional
port选港费optional charges 选港费由买方负担optional charge to
be borne by the Buyers 或 optional charges for Buyers ' account
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