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如果觉得这些词太复杂不好记，那还有更好的“废话”，这些应用在第三部分的双人对话最合适：

（一）开始某个话题Let ' s start with ... Shall we begin with ... So, the first item on the agenda is ... Linda, would you like to kick off?

（二）结束某个话题Right, I think that covers the first item. Shall we leave that item? If you don ' t have anything else to add, ...

（三）转移话题Let ' s move on to the next item ... The next question on the agenda is ... Now let ' s come to the question of ...

（四）打断对方Excuse me, may I interrupt? Just a moment, but ... Can I say something here? Mark, sorry, ... Sorry to interrupt, but ...

（五）评价1 . 同意That ' s a good point. I agree with you. I can ' t agree with you more. I see what you mean. Yes, ... That ' s quite a good idea. That ' s absolutely true. 2 . 反对I totally disagree with you. I couldn ' t agree less. You must be joking!

（六）询问对方意见What do you think about this? What ' s your opinion on this? Have you considered ... I haven ' t heard your opinion about ...

（七）表达自己观点I think/feel/believe that ... You mentioned that ..., but, in my view ... In my opinion, we should ... I ' d like to point out ... Let me emphasize ... My view is that ... Just let me finish.

（八）评论That ' s a good idea/an excellent idea. That ' s very interesting. I ' m sure we ' d all agree with that. That ' s a very good point/an important point.

（九）要求对方澄清观点I don ' t see what you ' re getting at. I ' m not sure what you mean. I ' m not sure

what you are saying. It ' s not clear what you mean. (十) 避免跑题 We ' re missing the point. We ' re getting off the point. Let ' s get back to the main point. It ' s not on the agenda, but ... (十一) 回应 That ' s marvelous. That ' s great. That ' s fine. OK. All right. I see your point. I understand your concern. 上面这些词，不仅能充实自己的语言，更重要的是，能防止对方天马行空之后，把自己也拖进“深渊”。无论如何，第三部分不需要太难的词，更不用指望在这么点时间里面真的让考官相信了你具备“商务素养”，咱们要做的，无非是跟partner合作好，然后让考官给两个人一同打一个高分。100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com