

英语口语大赢家Topic17:折扣Discount PDF转换可能丢失图片或格式，建议阅读原文

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阿美总算是挑中了一件自己喜欢的衣服，但衣服的价格可不便宜，最后阿美买了吗？一起来看看吧！

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May: This skirt is overpriced. Salesclerk: We never overcharge. It is a fair price to pay. May: Is it on sale? Salesclerk: In this season? No. But if you come two months later, maybe it will be on sale. May: Will it still be here then? Salesclerk: Maybe. I cant guarantee. Gucci: Could you give us a discount anyway? Salesclerk: Sorry, we cant. This is the lowest price. Gucci: Come on! You are ripping us off. May: Give us a better price, and were definitely gonna take this one. Salesclerk: Sorry, lady. We cant do that. May: What do I do, Gucci? I cant afford a skirt at that price. Gucci: I think it is worth, May. May: OK, I will take it then.

听看学阿美：这条裙子太贵了。售货员：我们从来不乱出价。这是公道价钱。阿美：这条裙子有打折吗？售货员：在这个季节？没有。但您如果两个月以后来的话，也许会打折。阿美：到那时它还会在吗？售货员：也许吧。我不能保证。古奇：那能不能给我们一点折扣啊？售货员：对不起，我们不能。这已经是最低价了。古奇：哎呀，你这是在骗我们。阿美：给我们一个合理的价格，我们一定会把它买下来。售货员：对不起，小姐。我们不能那么做。阿美：我该怎么办啊，古奇？我可付不起那个价钱。古奇：我觉得值耶，阿美。阿美：好吧，那我就买下来吧。

经典背诵 Recitation

May: there are often clothes on sale, because they are out of season. It is a

good chance to buy clothes. You may probably get a big discount, then. But if you are good at bargaining, you can get a good price anytime! Gucci is very good at bargaining!

生词小结
overprice vt. 要价过高
overcharge vt. 要价过高
guarantee vt. 保证
discount n. 折扣
rip off 诓，骗
afford vt. 付得起，供得起
worth adj. 值得

Functional structure 功能性句型扩展
表达讨价还价的句型
请朗读以下句型，家长和孩子交替进行。

1. 表达价高
The goods are priced too high. 这个商品太贵了。
The price is unreasonable! 这个价格太不合理了。
Your price is unacceptable. 这个价格不太能让人接受。
Its a little overpriced. 这个有点太贵了。

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