

英语口语大赢家Topic6:交通问题Traffic PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/496/2021_2022__E8_8B_B1_E8_AF_AD_E5_8F_A3_E8_c96_496089.htm 家电商场在进行电器促销，看看雪莉这回又看上了什么了。 Listen Read Learn

Sales person: May I be of any assistance? Shirley: I want to have a look at the microwave ovens. Sales person: You can have a broad choice here. Are you interested in a particular brand? Shirley: Not really. What are these toys over there? Sales person: Ma'am, these are complimentary with each purchase. How about that one below the toys? This is the best seller. They are of the latest model that can be found in town. Shirley: I don't like its color. A bit too bright. Do you have a grey one? Sales person: Yes, we do. What a great taste you have! But we only have one left in stock. Shirley: Really? How so? Sales person: You know a good product will always sell! Would you mind waiting for a while, we'll get it right away. Shirley: Okay. (The salesperson brings a beautiful grey microwave oven.) Sales person: Here it is. It's very elegant, I think you will like it. Shirley: How about its quality? Sales person: Its durability will be a big surprise to you. Shirley: What about the price? Sales person: 500 yuan. And if you buy it today, there will be a 15% discount for you. 听看学

销售员：有什么能为您效劳的？雪莉：我想看一下微波炉。
售货员：这里有很多的（微波炉）供您选择。您有喜欢的品牌吗？雪莉：没有。那边的玩具是什么？服务生：女士，那是赠品。对了，您看玩具下面的那款“微波炉”怎么样？那款很畅销。它们是现在市面上能找到的最新的款式。雪莉：

我不喜欢它的颜色。有点太亮了。（这款）你们有灰色的吗？
售货员：是的，我们有。您真有品位！但是我们只有一件，还放在仓库里。
雪莉：真的？为什么？
售货员：好东西总是买得快啊。麻烦您能稍等一下吗？我现在马上去给您取来。
雪莉：好的。（售货人员拿来一款漂亮的灰色微波炉。）
售货员：就是这个了。很漂亮，我想您会喜欢的。
雪莉：它的质量怎么样？
售货员：它的耐用性会使您吃惊的。
雪莉：价格怎么样呢？
售货员：500元。如果您今天买，您还可以享受8.5折的折扣。

经典背诵 Recitation
Sales person: Im a salesperson in a big supermarket. Sometimes we put on sales promotion to attract more customers. Though good products sell themselves, its surely right to believe in advertising. We all know that people love discounts. Believe it or not, price does matter most of the time!

生词小结
assistance n. 援助
microwave oven 微波炉
particular adj. 特殊的
complimentary adj. 赠送的
purchase n. 购置
stock n. 库存
durability n. 耐用性
注释 A good product will always sell. 好东西总是卖得快。

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