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https://www.100test.com/kao_ti2020/497/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c85_497164.htm 301.We found we can make a step further provided that quantities will be no less 1,000,000 tons. 302.To show our sincerity ,we are prepared to make you a special concession of 6%. 303.After serious consideration ,we can accept your counter bid. 304.Considering your substantial order ,we can give you this exceptionally treatment.305.Since it is the case ,we would exceptionally comply with your request by reducing our price to 500\$per piece. 我们可以做进一步的让步，前提是你们的定单数量不能低于1000000吨。为了表示我们的诚意，我们准备给你们6%的让步。经过认真的考虑，我们接受你们的出价。考虑到你们充实的货的需求，我们给你们特别的待遇。从此单开始，我们将按照你们的要求，单价降到500美金。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com