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[https://www.100test.com/kao\\_ti2020/497/2021\\_2022\\_\\_E5\\_95\\_86\\_E5\\_8A\\_A1\\_E8\\_8B\\_B1\\_E8\\_c85\\_497201.htm](https://www.100test.com/kao_ti2020/497/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c85_497201.htm) Part one. 201.Your counter offer is much too low ,especially considering the small amount of your order. 202.Our prices fixed on a reasonable level. 203.Our products are modestly priced. 204.This is the best price we can give you. 205.The price has been reduced to the limit. 206.Our price is already on its lowest level. 207.There is little scope for further reducing the price. 208.Considering quantities has been sold at this level any further reduction is out of the question. 209.We can not make any further discounts. 210.This is our rock bottom price, we can ' t make any concessions . 211.Sorry , we generally don ' t quote on a discount basis. 212.We can ' t make any allowance for this lot. 213.This is the very best offer we can make for you, we consider this a rock bottom price indeed. 214.I am afraid there is no room to negotiate the price. 215.This is a special offer and it is not subject to our usual discount. 216.The possibility of fallen price is rather remote I am afraid. 217.The price we offer you is the lowest, we can ' t do better. 218.We are very much regret to say that we can ' t cut the price to the extend you required. 219.We are in a difficult position to satisfais your request for reducing the price. 220.It is really difficult to comply with your request to shading the price.

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