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https://www.100test.com/kao_ti2020/497/2021_2022_BEC_E6_A8_ A1_E6_8B_9F_E8_c85_497224.htm PAPER 9来源:考试大PART ONE:Dear Mr. Simon: A customer complained that he had received 100 green colored bicycles instead of 50 green and 50 blue color bicycles, which had been shipped on 11th May. Could you please send me the invoice under contract No.TX12----1 in duplicate?PART TWO:Both Betty Fashion Shop and ours are in city center, therefore, we have almost the same customers. But there exists a fact that customers are more likely to spend their money in Betty shop. After careful research, we notice that, although Betty shop has higher prices, they also have more fashionable clothes. Compared with Betty Shop, our real prices are not high, but the comparative prices to fashion are high. Therefore, if our shop decides to increase the profits, we should purchase highly fashionable clothes, at least as fashionable as Betty Shop, with the prices lower than Betty Shop's. As customers hate increasing prices, it is better to do this gradually.来源:考试大 100Test 下载频道开通,各类 考试题目直接下载。详细请访问 www.100test.com