

商务英语BEC中级口试综合指导（十二）PDF转换可能丢失图片或格式，建议阅读原文

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1. Why do you think you are qualified for this position? I graduated from Beijing University in 1993, and hold a Bachelor of Science degree in Computer Science. Therefore, I have a firm knowledge background in this field. I have spent the last 3 years working specially in this field. I think I can bring a lot of experience and knowledge with me. Yes. Because I do believe that my qualifications and experience perfectly match what you are looking for. Yes. Because I have the experience you are looking for, and think I will be one of the best in this field. Yes. I know exactly what's involved. I am a hard worker and will perform to the best of my ability.

2. What salary do you expect? This will be my first job and I lack experience, so I hesitate to suggest a salary. I don't mind if I start with a low salary because it is my first time to hunt for a job and I lack experience. I'll leave it to you, because I'm not in the position to ask for a certain salary at present." I think we can reach an agreement on the salary if I can be sure that there is a good chance to advance in this company. I believe you must have a standard starting salary, which should be satisfactory. I am making RMB2000 a month at my present work. I should expect not lower than RMB3000 a month. One good qualified man is better than a score of men. I can handle this work quite easily by myself and you will end up saving money if you pay me RMB4000 a month.

3. What type of people do you prefer working with? I like working with

all types of people. I like working with people who work well under pressure. I can work with anyone as long as they are honest. Occasionally I might run into a conflict with someone. When this happens, I usually focus on what the conflict is about rather than on personalities. I find that approach helps me to maintain a successful relationship with anyone and often leads to resolution and strengthened relationships. If the solution is an easy one and not time consuming I will help my teammate. Otherwise I will tell him to wait till I finish my project and then I will help him.

4. Tell me about yourself? Ever since I was a child... to be fascinated with sth. talent to be heavily involved in sth. elaborate on 5. Where would you like to be in 5 years? I would like to follow the management career path. I would like to try the secretary career track. I'd like to be a senior manager of your company in five years. Although it's certainly difficult to predict things far into the future, I know what direction I want to develop toward. Within five years, I would like to become one of the best engineers in your company. " I would like to become the expert that others rely upon. And in doing so, I feel I will be fully prepared to take on any greater responsibilities that might be presented in the long term." In five years I want to be a valuable part of this company and help it to reach its goal. I also want to manage a challenging project and bring in latest technology that will benefit the company. In the next five years, I want to learn new things, gain more experience and increase my value to your company. I want to learn my job well and eventually to achieve a position of higher responsibility within your company. In the next five years, I will not

plan on moving or going back to school, I want to stay with this company for many years, and expect I would be very happy with this job.6. Tell me something about your educational background.Ive taken every class the college has to offer in the field and also completed an independent study project specifically in this area. It seems as if organizations are more dependent than ever on the ability of employees to be articulate both orally and in writing. I am constantly taking advantage of opportunities to develop my oral and written communication skills. 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com