商务会议口语:谈论大规模重组计划-会议谈判 PDF转换可能 丢失图片或格式,建议阅读原文

https://www.100test.com/kao\_ti2020/500/2021\_2022\_\_E5\_95\_86\_E 5\_8A\_A1\_E4\_BC\_9A\_E8\_c96\_500632.htm In this conversation, gregory Cosgrove, the CEO of a large telecommunications company, discusses a large-scale reorganization with Gloria Atkinson, his Human Relations manager. gregory: Gloria, before I officially announce the reorganization, I want your final feedback. Gloria: I 've gone through the entire plan again, and I 'm sure the impact will be minimal, since we 're not planning large-scale firings or lay-offs. gregory: That was a key objective from the start. Qualified staff holding positions that are being cut will be offered retraining for our new positions. If they accept, they have the job. Gloria: That 's the best policy. Nevertheless, some employees may not want to change career paths in mid-stream, and will probably put in their notice. gregory: I know, and we have a very fair compensation package for those who decide to quit. Some people can take advantage of our early retirement package. In the odd case, this may be a good opportunity to can non-performers. Gloria: I ' ve talked to ER, and there aren 't too many of those any more. Hopefully, we won 't lose people because of the new drug testing regulation, either, gregory: This reorganization and the new company policies will make us leaner and meaner. Are the new employee contracts ready? Gloria: Yes they are, and all other appropriate forms have been modified. I 've also set things in motion to revise our orientation process. We 're ready to go! gregory: great! I think we

' ve covered all the bases. I ' Il set up a general meeting for next Monday to make the announcement. 参考译文:在以下这段对 话中, gregory Cosgrove是一家大型电信公司的首席执行官, 而Gloria Atkinson是其人事部的主管。他们正在谈论一次大规 模的重组计划。 gregory: Gloria, 在我正式宣布重组之前, 我 想最后再听一下你的意见。 Gloria: 我把整个计划又理了一遍 我肯定这次重组带来的振荡会很小。因为我们没有大规模 的解雇或裁员计划。 gregory: 这一开始就是我们的一个重要目 标。而且,假如被裁职位上的雇员符合我们的用人要求,我 们将向他们提供再培训的机会以使他们适应我们新岗位的需 要。如果他们接受这样的安排,就仍有工作。 Gloria: 这真是 个不错的做法。但即便是这样,可能会有些人不愿意中途更 换工种,他们仍有可能提出辞呈。gregory:这点我也想到了。 我们将给决定辞职的员工一笔相当公道的补偿金。有些人还 可以领到我们的提早退休金。说不定这还是我们解雇不称职 员工的好机会呢。 Gloria: 我与雇员关系部谈过,这样的情况 已经不再那么多见了。另外,我们希望不要因为这次新的药 检规定而造成公司人员损失。 gregory: 这次重组加上新的公司 章程将使我们减轻负担,提高效率。对了,新的雇用合同准 备好了吗? Gloria: 已经准备好了。其他相关的表格也都经过 改进了。对熟悉环境步骤的修改也已在着手进行之中。一切 都已就绪。 gregory: 好极了!我想我们已将方方面面都考虑周 全了。下周一我将召开全体大会宣布进行重组。 100Test 下载 频道开通,各类考试题目直接下载。详细请访问 www.100test.com