

商务谈判常用英语词汇（一）PDF转换可能丢失图片或格式 ，建议阅读原文

https://www.100test.com/kao_ti2020/500/2021_2022_E5_95_86_E5_8A_A1_E8_B0_88_E5_c96_500650.htm

1、出口方面的词汇
出口信贷 export credit
出口津贴 export subsidy
商品倾销 dumping
外汇倾销 exchange dumping
优惠关税 special preferences
保税仓库 bonded warehouse
贸易顺差 favorable balance of trade
贸易逆差 unfavorable balance of trade
进口配额制 import quotas
自由贸易区 free trade zone
对外贸易值 value of foreign trade
国际贸易值 value of international trade
普遍优惠制 generalized system of preferences-GSP
最惠国待遇 most-favored nation treatment-MFNT

2、价格条件 价格术语 trade term (price term)
运费 freight
单价 price
码头费 wharfage
总值 total value
卸货费 landing charges
金额 amount
关税 customs duty
净价 net price
印花税 stamp duty
含佣价 price including commission
港口税 port dues
回佣 return commission
. 装运港 port of shipment
折扣 discount, allowance
卸货港 port of discharge
批发价 wholesale price
目的港 port of destination
零售价 retail price
进口许可证 import licence
现货价格 spot price
出口许可证 export licence
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