

最常用商务口语200句(5) PDF转换可能丢失图片或格式，建议
阅读原文

https://www.100test.com/kao_ti2020/501/2021_2022__E6_9C_80_E5_B8_B8_E7_94_A8_E5_c85_501750.htm 161 I still have some questions concerning our contract.就合同方面我还有些问题要问。
162 We are always willing to cooperate with you and if necessary make some concessions.我们总是愿意合作的，如果需要还可以做些让步。
163 If you have any comment about these clauses, do not hesitate to make.对这些条款有何意见，请尽管提，不必客气。
164 Do you think there is something wrong with the contract? 你认为合同有问题吗？
165 We'd like you to consider our request once again.我们希望贵方再次考虑我们的要求。
166 We'd like to clear up some points connected with the technical part of the contract.我们希望搞清楚有关合同中技术方面的几个问题。
167 The negotiations on the rights and obligations of the parties under contract turned out to be very successful.就合同双方的权利和义务方面的谈判非常成功。
168 We can't agree with the alterations and amendments to the contract.我们无法同意对合同条款的变动和修改。
169 We hope that the next negotiation will be the last one before signing the contract.我们希望下一轮谈判将是签订合同前的最后一轮谈判。
170 We don't have any different opinions about the contractual obligations of both parties.就合同双方要承担的义务方面，我们没有什么意见。
171 That's international practice. We can't break it.这是国际惯例，我们不能违背。
172 We are prepared to reconsider amending the contract.我们可以重新考虑修改合同。
173 We'll have to discuss about the

total contract price.我们不得不讨论一下合同的总价格问题。
。 174 Do you think the method of payment is OK for you?你们认为
为结算方式合适吗？ 175 We are really glad to see you so
constructive in helping settle the problems as regards the signing of
the contract.我们很高兴您在解决有关合同的问题上如此具有
建设性。 176 Here are the two originals of the contract we prepared.
这是我们准备好的两份合同正本。 177 Would you please read
the draft contract and make your comments about the terms?请仔细
阅读合同草案，并就合同各条款提出你的看法好吗？]178
When will the contract be ready?合同何时准备好？ 179 Please sign
a copy of our Sales Contract No.156 enclosed here in duplicate and
return to us for our file.请会签第156号销售合同一式两份中的一
份，将它寄回我方存档。 180 The contract will be sent to you by
air mail for your signature.合同会航邮给你们签字。 100Test 下载
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