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回香港与母亲一同创办了嘉鑫钢铁集团有限公司(Pioneer Iron amp. Steel Group with her mother, who had studied metallurgy in university but was not previously involved in the industry. In little more than a decade since, Pioneer has become one of the largest private importers of iron ore into China. Last year Forbes magazine estimated Ms Chen ' s wealth at \$216m. “ 这其实就是通过非传统手段进入一个传统行业， ” 陈宁宁表示， “ 从前，所有人都从事简单的贸易。我们利用无形资产和技术帮助（武汉钢铁集团和鞍钢新轧等国有企业）获得贷款，并对其进行改造，准备进行首次公开发行(IPO)。 ” “ It was a matter of using non-traditional means to approach a traditional industry, ” Ms Chen says. “ Before, everyone just did simple trading. We used intangible assets and skills to help [state-owned companies such as Wuhan Iron and Steel Group, and Angang New Steel Company] get loans and to reform themselves to prepare for IPOs. ” 陈宁宁表示，这些服务都是免费提供的，但它们有助于建立关系，并使她对这些公司有了深入了解。到世纪交替之际，钢铁行业开始在中国经济发展的推动下复苏，当时，嘉鑫处在将中国钢铁制造商与外国铁矿企业结合的良好位置。她表示：“到2003年，中国大约15%至20%的铁矿石由我们进口。

” Those services were provided free of charge, says Ms Chen, but they helped build relationships and gave her an in-depth knowledge of the companies. By the turn of the century, when the steel industry revived on the back of China ' s economic growth, Pioneer was well-positioned to bring together China ' s steel makers and foreign iron miners. “ By 2003, we were importing about 15-20 per cent of

China ' s iron ore, ” she says.陈宁宁承认，作为中国共产党高层官员的后代，身份对她有所帮助，“但只是人们知道你来自一个有名望的家庭。我的外祖父从没贪污过，我母亲经常教导我不要令我外祖父的名声蒙羞……我有关系，但我从没用过。” Ms Chen admits that being the descendant of a top communist official has helped, “but only in the sense that people knew you came from a respectable family. My grandfather was never corrupt, and my mother always told me not to shame my grandfather ' s name. I had the guanxi [connections], but I never used them.” 陈宁宁表示，她向中国东方集团股东提出的竞价，代表着复兴这家公司的“最后努力”。她声称，该集团是为数不多的完全不受国家控制的上市钢铁公司之一，但它没能充分利用其作为一家香港上市公司，可以进入现代金融市场的渠道。 Ms Chen says her offer to China Oriental ' s shareholders represents a “final effort” to revitalise the company. She claims the group, one of China ' s few publicly listed steel companies that is completely free of state ownership, failed to make full use of its access to modern financial markets as a Hong Kong-listed company. 100Test 下载频道开通，各类考试题目直接下载。详细请访问 [www.100test.com](http://www.100test.com)