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https://www.100test.com/kao_ti2020/504/2021_2022__E5_95_86_E5_8A_A1_E8_8B_B1_E8_c85_504843.htm (1) A: Do you offer any quantity discounts? 大量购买有折扣吗？ B: No, we dont. 不，没有。 A: Then give us three cases of this. 那么这种的就买三箱好了。 (2) A: You could save a lot if you would order a little more. 如果你单子下得多一点，可以省不少的钱。 B: How could we do that? 怎么说呢？ A: We offer a discount for large orders. 我们对大量订购有打折。 B: Let me take another look at our requirements. 那我看看我们的需要量有多少。 (3) A: Your prices seem a little high. 你们的价钱高了一些。 B: We could make them lower for you. 我们可以算你便宜一点。 A: How? 怎么做呢？ B: If you order in large lots, we'll reduce the price. 如果你大量订购，我们可以降价。 (4) A: We can make the price lower if you would order a bit more. 如果你单子下多一点，我们可以减价。 B: How much more? 还要多下多少？ A: Just three more cases. 只要再加三箱就可以了。 B: I think we can do that. 那我想没问题。 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com