

办公室英语口语：Advice on client relations PDF转换可能丢失图片或格式，建议阅读原文

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A: Carla, I know you ' re kind of new in this business and I want to give you some advice.

B: Yes, Mr. Michaels?

A: You have to listen to what the client asks for. What you have just shown me is not at all in line with the client ' s wishes.

B: I ' m sorry, Mr. Michaels. Could you tell me where the problems are exactly? Maybe I misunderstood the client ' s intentions.

关于客户关系的建议

A：卡拉，我知道在这种业务上你还是有点生疏。我想给你点忠告。

B：您请说，麦克尔斯先生。

A：你必须倾听客户要的是什么。你给我看的東西与客户的要求毫不相干。

B：对不起，麦克尔斯先生。您能告诉我问题到底在哪里吗？也许我理解错了客户的意图。

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