

面见客户时的实用商务英语口语 PDF转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/504/2021_2022__E9_9D_A2_E8_A7_81_E5_AE_A2_E6_c85_504954.htm 会话场景接机后的

次日,Brian在公司里,为Johnathan 介绍自己的老板-Mr. Sun...。

B: Mr. Sun, Id like you to meet Mr. Johnathan Mitchell, sales manager for Northern Reflections of Canada. (Sun extends hand first.

Sun and Mitchell shake hands) Mr. Mitchell, Mr. Steven Sun, general manager of Apex Trading. 孙先生,让我为你介绍加拿大Northern Reflections的业务经理-Jonathan Mitchell先生。(孙

先生先伸出手,两人握手)Mitchell先生,这是Steven孙先生,Apex贸易公司的总经理。 S: Its very nice to finally meet you, Mr.

Mitchell -after so many phone calls and faxes. (offers his business card first) Id like you to have my business card. 多次电话、传真往返之后,非常高兴终于见到您,Mitchell先生(先递出名片),请收下我的名片。 J: Thanks very much, Mr. Sun. Please accept mine.

(offers his own card) And please, call me Johnathan. (both look at cards for a few seconds, then put them in wallets-not pockets) 谢谢您,孙先生。也请收下我的名片(递上自己的名片),叫我Johnathan就行了。(两个人都看了一下对方的名片,放入皮夹而非口袋中) B: If you dont mind, Johnathan, while you and Mr.

Sun get acquainted, Id like to check the arrangements for the meeting. 如果你不介意,Johnathan,在你和孙先生互相认识时,我先失陪,看看会议安排得如何。 J: Youre certainly on top of things, Brian.Brian. 一切当然在你掌握之中! S: (looking at Brian)

Youll find Mr. Tayler-Brian - is a force to be reckoned with at Apex

Tradig. (看着Brian) Talyer先生,您会发现Brian是Apex贸易公司的大将。 B: Thanks for the vote of confidence, Mr. Sun. Ill be right back. (leaves room) 孙先生,谢谢你的信任票,我马上回来。(走出房间) J: He appears to be a top-notch young man, Mr. Sun. Talent and enthusiasm like that are hard to find. 孙先生,他看起来是个有为的青年,很难找到像他这样有才干、有热忱的人。 S: Dont I know it. Hes doing a great job for us. And please, call me Steven. 我完全同意,他在公司表现不凡,请叫我Steven就行了。 J: Steven, can you tell me in a nutshell what the retail market is like in Taiwan? Steven. 你可以简单地告诉我台湾零售市场的现况吗? S: Well, as per capita income goes up and up, the growth sector seems to be in the to-end. 唔,由于每人的平均收入不断地增高,市场的发展领域似乎偏向于高价位商品。 J: Retail is going upscale here? Taiwan is certainly growing more quickly than I had imagined. 此地的零售走入高价位了?台湾的发展比我想像得要快多了。 S: Yes. Things certainly have changed since I was a boy. Weve developed very quickly. 没错,现在的台湾和我小时候完全不一样了,这里发展得非常快速。 J: Do you think the trend will continue? 你想这种趋势还会维持下去吗? S: I dont see why not. We do have some problems, but we are still willing to work hard-and wages arent too high at this point. 我不觉得有什么不行!虽然是有一些问题,但我们仍愿意勤奋工作,而且现阶段工资仍不算太高。 J: Everything Ive seen so far is very impressive. Very impressive indeed. 到目前为止,我所看到的一切都令我印象深刻,真的十分深刻。 100Test 下载频道开通, 各类考试题目直接下载。 详细请访问 www.100test.com