商务会话:广告宣传活动对话 PDF转换可能丢失图片或格式,建议阅读原文

https://www.100test.com/kao_ti2020/505/2021_2022__E5_95_86_E 5_8A_A1_E4_BC_9A_E8_c85_505249.htm In this conversation, Tanya Nichols, the owner of an ice cream manufacturing company , is talking with her marketing manager, Carla Hutchison, about the advertising campaign for the companys new ice-cream sandwich. Tanya: Good morning, Carla. How are you today? Carla: Im doing fine. How about you? Tanya: Great, thanks. So, whats the status of our advertising campaign? Carla: As I mentioned before, itll be a national campaign starting next month. Weve decided to use a variety of media for full coverage. First, well have 30-second spots on television once a day for 3 weeks. At the same time, well do 15-second radio commercials 3 times a day in Oselected cities with large populations. Finally, well have some outdoor ads using billboards near main entrances to big cities. Tanya : What style will the ads use? Carla: Were focusing on slice of life, showing how you can beat the summer heat by biting into a cool ice-cream sandwich. Therell be some reason why thrown in to hype our choice of flavors and show everyone theyre not stuck with just vanilla. Tanya: Sounds like an ideal approach. Will we have a new slogan? Carla: Definitely. The advertising agencys working onthat right now. Theyll have some proposals ready by the end of the week. Tanya: Sounds like well have a winner on our hands! 中文 : 在这个对话中, Tanya Nichols是一家冰淇淋生产公司的老 板,她正在和她的市场部经理Carla Hutchison就公司新的冰淇

淋三明治的广告宣传活动谈话。 Tanya: 早上好, Carla.你今 天过得怎么样? Carla: 我很好,你呢? Tanya: 很好,谢谢 。我们公司的广告宣传作得怎么样了? Carla: 正如我以前所 提到的,我们下个月开始的宣传活动,是全国范围内的。我 们已经决定利用各种媒体做全面宣传。首先,我们在电视上 做持续三个礼拜的广告,每天一次,时间为30秒钟传。同时 ,我们还会在被选中的人口较多的城市的电台广播中宣传, 每天三次,每次时间为15秒。最后,我们还会有一些户外宣 传活动,在大城市的主要入口处,树立广告牌。 Tanya: 那 么采取什么样的风格呢? Carla: 我们将把焦点放在日常生活 方面,告诉你只要吃一个冰淇淋三明治,就能消除夏日炎热 。我们还会通过对多样性口味选择的宣传,告诉大家推荐我 们公司产品的原因,香草并不是惟一的口味。Tanya:似乎 是个完美的方案。我们会有新的口号吗? Carla: 当然,广告 代理商正在设计呢。这个周末会出台一些新的策划。 Tanya: 听起来我们将会成为一个大赢家! 更多信息请关注考试大外 语站点。 100Test 下载频道开通, 各类考试题目直接下载。详 细请访问 www.100test.com