

报关英语（交易磋商、合同签订）报关员考试 PDF 转换可能丢失图片或格式，建议阅读原文

https://www.100test.com/kao_ti2020/506/2021_2022__E6_8A_A5_E5_85_B3_E8_8B_B1_E8_c27_506485.htm 订单 indent 订货、订购 book ; booking 电复 cable reply 实盘 firm offer 递盘 bid ; bidding 递实盘 bid firm 还盘 counter offer 发盘（发价）offer 发实盘 offer firm 询盘（询价）inquiry ; enquiry 指示性价格 price indication 速复 reply immediately 参考价 reference price 习惯做法 usual practice 交易磋商 business negotiation 不受约束 without engagement 业务洽谈 business discussion 限**复 subject to reply** 限**复到 subject to reply reaching here ** 有效期限 time of validity 有效至** valid till ** 购货合同 purchase contract 销售合同 sales contract 购货确认书 purchase confirmation 销售确认书 sales confirmation 一般交易条件 general terms and conditions 以未出售未准 subject to prior sale 需经卖方确认 subject to seller ' s confirmation 需经我方最后确认 subject to our final confirmation" #F8F8F8" 100Test 下载频道开通，各类考试题目直接下载。详细请访问 www.100test.com